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Designed especially for newcomers to the global marketplace, EXPORTING & IMPORTING is a practical, easy-to-read, all-encompassing guide to every aspect of international business. It covers new regulatory information, cost-effective trading methods, and step-by-step guidance for handling every transaction from start to finish.

Export-Import Theory, Practices, and Procedures is the first book on the market to truly serve the needs of the academic/professional audience, going beyond the usual soft coverage of international trade operations.

Discussing theoretical issues in depth, such as the role of exports/imports in the global economy and pertinent regulatory and policy issues, this innovative text offers comprehensive explorations of import processes as well as export activities and incorporates the most relevant and current research information in these areas. New to this edition are important discussions of trends in regional integration agreements, international transfer pricing, terms of sale, US export regulations, export financing programs, and more Expanded coverage in this edition of topics such as taxation of international trade operations, export counseling, export channels of distribution, export sales contracts, transportation, import procedures and techniques and more Other topics include: Exploration of trade agreements such as the

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GATT/WTO, NAFTA, and the European Economic Community (EEC), and how they affect trade In-depth treatment of investment and intellectual property policies, rules on government procurements, safeguard, and services of NAFTA Documentation, risks, and different forms of insurance, as well as assessing the risks of foreign trade Price setting in international trade, export sales contracts, exchange rates, methods of payment for exporting and importing goods, the benefits and theories of countertrade, the entry process for imports, and import relief to domestic industry Export-Import Theory, Practices, and Procedures, Second Edition combines an innovative conceptual and theoretical approach, a deep and broad analytical treatment, and an engaging and accessible presentation style to offer one of the most useful textbooks on the market for students and practitioners alike. Further instructors' materials can be accessed via www.nova.edu/~seyoum

This title provides the merchandising, marketing or business student with a guide for importing and exporting products, services or technology. It features case studies, professional interviews and an instructor's guide which provides outlines and ideas for lectures.

The only Apple-certified book on Mac OS X Server, this comprehensive reference takes server administrators, support technicians, and ardent Mac users deep inside the server operating system, covering everything from installing and configuring Mac OS X Server to the fine points of networking technologies, service administration, customizing users and groups, command-line service equivalents, and more. Keyed to the learning objectives

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of the Apple Certified Technical Coordinator certification exam, the lessons in this self-paced volume serve as a perfect supplement to Apple's own training class, as well as a first-rate primer for computer support personnel who need to support and maintain Mac OS X Server as part of their jobs. Focused lessons take you step-by-step through practical, real-world tasks. Ample illustrations help you master techniques fast. Lesson goals and time estimates help you plan your time. Chapter reviews summarize what you've learned.

About the Editor:
Schoun Regan is CEO of I.T. Instruction

(www.itinstruction.com) and leads its group of roving IT specialists, The Mac Trainers. Schoun routinely travels North America, training users on Mac OS X, Mac OS X Server, Windows integration, and image management and deployment. He organizes and speaks at the Mac OS X Pro conference sessions at Macworld Expo and various other conventions, educational institutions, and businesses.

Unlike other International Marketing texts, *Essentials of International Marketing* includes only the most important information that can be easily covered in one semester. The book covers all the key topics for an International Marketing course, but in a concise, no-nonsense manner that meets the needs of undergraduates. In addition to including all the basic topics, this affordable text also offers two unique chapters on the metric system and on countertrade that provide essential information for successful international marketers. *Essentials of International Marketing* has been extensively class-tested and is well crafted to serve as a learning tool and

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a ready reference for students. Each chapter includes an opening case vignette, learning objectives, plentiful exhibits and tables, a summary, key terms, and discussion questions.

Essentials of Exporting and Importing U.S. Trade Policies, Procedures, and Practices
Bloomsbury Publishing USA

This book remains the sole export–import textbook aimed squarely at the academic audience.

Discussing theoretical issues in depth, while maintaining a practical approach, it offers a comprehensive exploration of import procedures and export regulations. In addition to updated cases, this new edition includes: New major developments in bilateral and regional trade agreements Changes to INCOTERMS 2010 Coverage of the role of e-commerce Expanded updates on methods of payment, export pricing, and government export finance This clearly written and comprehensive textbook will ground students in theory and prepare them for the realities of a career in this fast-moving field. Suitable for upper-level undergraduates and postgraduates of international trade, the book stands alone in its blend of conceptual frameworks and cogent analysis. A related website, filled with export–import resources, opinion pieces, cases, and the latest news is located at: www.export-importtradecenter.com.

The fashion industry is a multibillion-dollar global

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industry with a variety of organizational structures and a multitude of challenges. Such scope triggered the recent rise in management programs in the U.S. and Europe aiming to produce and train young managers to meet such global and diverse challenges. *Managing Fashion* covers the fashion business with a twist – a management twist. Its goal is to tackle the topics from a fashion manager perspective referencing relevant management concepts and theories, thus offering a deeper and more practical dimension to the issues addressed. It offers a balanced mix of fashion and management, theory and application, as well as creating an opportunity for analysis and critical thinking. Discussions throughout the book are supported by specially developed case studies and relevant examples taken from the fashion industry. It is an opportunity to expose the fashion student or reader, as well as aspiring fashion managers, to a more practical approach to fashion theories and issues. *Managing Fashion* will serve as a core text for Fashion Studies, Fashion Entrepreneurship, and Fashion Merchandising majors as well as for special business degrees and management certificates targeting the fashion industry.

Your easy-to-follow primer on the exciting world of import/export With an increased focus on global trade, this new edition of *Import/Export Kit For Dummies* provides entrepreneurs and small- to mid-

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sized businesses with the critical, entry-point information they need to begin exporting their products around the world—as well as importing goods to sell. Inside, you'll find the most up-to-date information on trade regulations, where to turn for additional guidance on seamlessly navigating the dreaded red tape, and much more. With significant changes in technology, expanding economics, and international trade agreements, the global marketplace continues to grow and change rapidly. In fact, companies that do business internationally are proven to grow faster and fail less often than companies that don't. This authoritative reference is packed with everything you need to get started, so why not get in on the game while the going is good? Gets you up to speed on the lingo of international business Shows you how to follow guidelines for developing a successful business and marketing plan Helps you understand distributor and agent agreement outlines Offers unprecedented insight on pinpointing the right markets for your import/export business Importing and exporting goods is a valuable way to expand your business and take part in the global economy, and this hands-on, friendly guide shows you how.

A task-oriented look at Linux Mint, using actual real-world examples to stimulate learning. Each topic is presented in an easy-to-follow order, with hands-on activities to reinforce the content. If you are starting

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out with Linux from a different platform or are well versed with Linux Mint and want a guide that shows you how to exploit certain functionality, this book is for you. No previous Linux experience is assumed. If you are a database administrator who needs to get to grips with PostgreSQL quickly and efficiently, then this book is for you. This book will also be highly beneficial if you are a project leader or a developer who is interested in knowing more about database systems or bottleneck detection, as it will enable you to work more closely and cooperatively with your administrators.

Describes international trade, including the concepts of importing and exporting, and how international trade affects both wealthy and underdeveloped nations.

International business, especially the export-import trade, is no longer an option, but a necessity for today's apparel industry to grow and generate profits or just to survive in the global marketplace. The decision to export or import is best based on a company or individual entrepreneur's careful and thorough analysis of its internal and external resources and capabilities.

Essentials of Exporting and Importing provides the merchandising, marketing, or business student a practical, basic guide for importing and exporting products, services, or technology in a global economy. What You Need to Know sections begin each chapter with a list of learning objectives that establishes a foundation of important concepts explored within the

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chapter. This helps readers build an industry-specific vocabulary with key terms defined in context within the chapter then bolded and highlighted in the margin--plus a new appendix of industry acronyms. Calling upon the knowledge and expertise of industry professionals and government officials as sources, the authors focus on the policies, procedures, and practices essential for success in the dynamic and expanding field of international trade. The 2nd Edition is fully updated with information on recent changes in U.S. export-import trade policies/procedures, current trade trends, and key trade relationships. Shoemack and Mink Rath expand the discussion of how to identify and enter emerging markets and increase coverage of how global trade issues--such as cultural, political, economic climates--effect the textile and apparel industries. New to this Edition: Quick studies of companies and entrepreneurs highlight chapter content in practice. Examples include: -L'Oréal and MAC: Health and Beauty Aids for Africa -Hall & Madden: Providing Customers with Bespoke Shirts at RTW Prices -Patagonia's Support of Growth and Sustainability With billions of dollars generated annually, importing and exporting is a potentially lucrative arena for growth—and a bewildering tangle of rules and regulations. Packed with hundreds of cost-effective strategies, ready-to-use forms, and valuable checklists, the second edition of Mastering Import & Export Management explains how to efficiently—and legally—navigate the complex world of international trade. From the big picture of pinpointing the best markets to the nitty-gritty of packing a container, this sweeping guide examines how to spot potential

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risks, apply quality control procedures, prepare documentation accurately, and more. This revised and updated edition addresses how best to handle recent crises like the earthquakes and tsunami in Japan, the economic downturn, or political instability in countries like Egypt, Tunisia, Bahrain, and Libya. It also covers every new compliance and security regulation, as well as evolving best practices, including: • C-TPAT guidelines • Incoterms • In-house compliance programs • Freight cost–reduction tips • Beefed-up TSA regulations • Improved technology options • President Obama’s new export initiatives. It’s an indispensable resource for today’s complex and changing global marketplace. No other text conveys such a passion for this profoundly important discipline. Delivering the material in their signature engaging style, the authors pepper their writing with a focus on human conflict that illustrates legal issues from the business manager's perspective. While more brief than traditional business law texts, **ESSENTIALS OF BUSINESS LAW, 5TH Edition** provides solid coverage of the core topics, especially contracts. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

With the oil and gas industry facing new challenges—deeper offshore installations, more unconventional oil and gas transporting through pipelines, and refinery equipment processing these opportunity feedstocks--new corrosion challenges are appearing, and the oil and gas industry’s infrastructure is only as good as the quality of protection provided and

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maintained. Essentials of Coating, Painting, and Linings for the Oil, Gas, and Petrochemical Industries is the first guide of its kind to directly deliver the necessary information to prevent and control corrosion for the components on the offshore rig, pipelines underground and petrochemical equipment. Written as a companion to Cathodic Corrosion Protection Systems, this must-have training tool supplies the oil and gas engineer, inspector and manager with the full picture of corrosion prevention methods specifically catered for oil and gas services. Packed with real world case studies, critical qualifications, inspection criteria, suggested procedure tests, and application methods, Essentials of Coating, Painting, and Linings for the Oil, Gas and Petrochemical Industries is a required straightforward reference for any oil and gas engineer and manager. Understand how to select, prime and apply the right coating system for various oil and gas equipment and pipelines – both upstream and downstream Train personnel with listed requirements, evaluation material and preparation guides, including important environmental compliance considerations Improve the quality of your equipment, refinery and pipeline with information on repair and rejection principles

Over 95% of today's textile and apparel products are globally sourced, making sourcing one of the most important business functions in the industry. Global Sourcing in the Textile and Apparel Industry, 2nd Edition examines the crucial function of global sourcing in the textile and apparel industries, providing practical insight into both how and why global sourcing is pursued.

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Chapters include step-by-step global sourcing procedures and explore the theoretical, political, economic, social, and environmental implications of global sourcing decisions with an emphasis on sustainability. Learning activities are based on the author's extensive industry experience and address current issues that sourcing professionals face every day. New to this Edition - New cases studies at the end of each chapter offer real-life scenarios that today's sourcers may face - Emphasis on sustainable implications of global sourcing integrated throughout - Current trade data, agreements, and examples of industry trends throughout the book - Added coverage of trend analysis and forecasting in sourcing (Chapter 5) - Significant updates to the future of global sourcing section, including technology, UN's sustainable development goals, and on- or near-shoring trends (Chapter 12) - 25% new color images - New glossary includes essential terms and definitions from the book Teaching Resources: Instructor's Guide, Test Bank, and PowerPoint presentations available.

Go from messy, unstructured artifacts stored in SQL and NoSQL databases to a neat, well-organized dataset with this quick reference for the busy data scientist.

Understand text mining, machine learning, and network analysis; process numeric data with the NumPy and Pandas modules; describe and analyze data using statistical and network-theoretical methods; and see actual examples of data analysis at work. This one-stop solution covers the essential data science you need in Python. Data science is one of the fastest-growing

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disciplines in terms of academic research, student enrollment, and employment. Python, with its flexibility and scalability, is quickly overtaking the R language for data-scientific projects. Keep Python data-science concepts at your fingertips with this modular, quick reference to the tools used to acquire, clean, analyze, and store data. This one-stop solution covers essential Python, databases, network analysis, natural language processing, elements of machine learning, and visualization. Access structured and unstructured text and numeric data from local files, databases, and the Internet. Arrange, rearrange, and clean the data. Work with relational and non-relational databases, data visualization, and simple predictive analysis (regressions, clustering, and decision trees). See how typical data analysis problems are handled. And try your hand at your own solutions to a variety of medium-scale projects that are fun to work on and look good on your resume. Keep this handy quick guide at your side whether you're a student, an entry-level data science professional converting from R to Python, or a seasoned Python developer who doesn't want to memorize every function and option. What You Need: You need a decent distribution of Python 3.3 or above that includes at least NLTK, Pandas, NumPy, Matplotlib, Networkx, SciKit-Learn, and BeautifulSoup. A great distribution that meets the requirements is Anaconda, available for free from www.continuum.io. If you plan to set up your own database servers, you also need MySQL (www.mysql.com) and MongoDB (www.mongodb.com). Both packages are free and run on Windows, Linux, and

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Mac OS.

Software-Defined Data Infrastructures Essentials provides fundamental coverage of physical, cloud, converged, and virtual server storage I/O networking technologies, trends, tools, techniques, and tradecraft skills. From webscale, software-defined, containers, database, key-value store, cloud, and enterprise to small or medium-size business, the book is filled with techniques, and tips to help develop or refine your server storage I/O hardware, software, and services skills.

Whether you are new to data infrastructures or a seasoned pro, you will find this comprehensive reference indispensable for gaining as well as expanding experience with technologies, tools, techniques, and trends. We had a front row seat watching Greg present live in our education workshop seminar sessions for ITC professionals in the Netherlands material that is in this book. We recommend this amazing book to expand your converged and data infrastructure knowledge from beginners to industry veterans. —Gert and Frank Brouwer, Brouwer Storage Consultancy Software-Defined Data Infrastructures Essentials provides the foundational building blocks to improve your craft in several areas including applications, clouds, legacy, and more. IT professionals, as well as sales professionals and support personnel, stand to gain a great deal by reading this book.—Mark McSherry, Oracle Regional Sales Manager Looking to expand your data infrastructure IQ? From CIOs to operations, sales to engineering, this book is a comprehensive reference, a must read for IT infrastructure professionals, beginners

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to seasoned experts.—Tom Becchetti, Advisory Systems Engineer
Greg Schulz has provided a complete ‘toolkit’ for storage management along with the background and framework for the storage or data infrastructure professional or those aspiring to become one.—Greg Brunton, Experienced Storage and Data Management Professional

Current, succinct, and student-friendly, ESSENTIALS OF THE LEGAL ENVIRONMENT, 5E delivers complete one-semester coverage of business law and its environment in a straightforward, nontechnical style. Cases are summarized by the authors and integrated throughout chapters. Miller explains legal issues and court decisions with minimal legal jargon while keeping readers engaged with the material. Hands-on applications help students strengthen their critical thinking skills as well as think through ethical dilemmas before they confront them in the workplace. The book also explores how traditional law has been applied to issues involving the Internet and how the laws of other nations deal with topics discussed in the text. In addition to Cases and Case Problems featuring issues from legal disputes in 2013 and 2014, the fifth edition includes an all-new chapter on Internet Law, Social Media, and Privacy, new Managerial Strategy features, new Preventing Legal Disputes features, and more. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

The second edition of the book “Essentials of Plant Nursery Management” represents a thoroughly revised and updated version of the preceding edition. It offers a

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cohesive treatment of the subject, covering fundamental principles of plant science and business management to operate a plant nursery in a highly profitable and professional manner. The book provides both general and specific information on the full range of topics related to nursery management. It explains in great detail how to run business that raises and sells plants for substantive profit. This is an essential reading not only for graduating students but for anyone considering entry into the nursery business, and also for those already in the nursery industry. Looking at the recent technological advances in the field, a new chapter on “Mechanisation and Automation in the Plant Nursery” has been added. The book is heavily illustrated for enhanced understanding of the subject. It meets the requirement of a course entitled “plant propagation and nursery management” taught at UG and PG level in agriculture / horticulture / Forestry courses at universities in India or abroad. Besides students a wide range of people, including horticulturists, plant breeders, gardeners, foresters, researchers, florists, arborists, plant propagators, nursery operators, extension educators and agriculture consultants who desire a good understanding of the subject would find this book as an indispensable resource of pertinent learning materials.

In today's global apparel industry, garments that are designed domestically are often manufactured overseas. The technical package, a series of forms that define a garment's specifications, is critical to ensuring that a particular style is executed correctly and in the most cost- and time-efficient manner possible. Apparel

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Production Management and the Technical Package presents the basics of production management and provides clear instructions for creating each component of a production package.

Globalization and the U. S. Export-Import Business - Introduction--Globalization and Benefits of Trade - An Overview of Global Business Today - Globalization and Trade Liberalization - The U.S. Role in Global Trade U. S. Exporting Policies and Procedures - Basics of Exporting - Export Procedures and Controls Importing into the United States - Basics of Importing - Entering the Import Business - Navigating the Maze of U. S. Import Controls Rewards and Challenges of Export/Import Trade - American Fashion Goes Global - Getting Paid or Paying for Exports or Imports - Overall term assignment has students develop an import/export marketing plan - Case studies and professional interviews draw upon real-world situations in international trade - Appendices include Trade Documentation and INCO Terms, The Importer's Reasonable Care Checklist, Export-Import Career Capsules, and Export-Import Sources and Internet Links - Instructor's Guide provides suggestions for planning the course and using the text in the classroom - PowerPoint Presentation provides outlines and ideas for lectures; compatible with PC and Mac platforms

Retail Buying Practices and Policies in a Global Economy details every aspect of a buyer's job and includes step-by-step videos that detail the completion of Excel® spread sheets for assignments and in-depth instruction. The text provides students with insights into

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buying from a truly global perspective, preparing them for the global economy in which they will be working. In addition, students will find in-depth coverage of topics—such as financial statements and ratios, branding, and technology—not found in other texts. From large international specialty stores to small privately owned stores, this text covers all the skills and concepts students need to pursue a career in retail buying.

This book follows an informal, demystifying approach to the world of game development with the Unity game engine. With no prior knowledge of game development or 3D required, you will learn from scratch, taking each concept at a time working up to a full 3D mini-game. You'll learn scripting with C# or JavaScript and master the Unity development environment with easy-to-follow stepwise tasks. If you're a designer or animator who wishes to take their first steps into game development or prototyping, or if you've simply spent many hours sitting in front of video games, with ideas bubbling away in the back of your mind, Unity and this book should be your starting point. No prior knowledge of game production is required, inviting you to simply bring with you a passion for making great games.

With this edition of Special Edition Using Office XP there is a continual emphasis on realistic applications and uses of the program features. While there are many other big books in the Office market today, there are few that tailor coverage uniquely for the intermediate to advanced Office user as Special Edition Using does, delivering more focused value for the customer. It has been updated to reflect Office XP's Smart tags, collaboration features, speech and dictation tools, built-in recovery features, "add network place" wizard and much more

Exporting Essentials: Selling Products and Services to the

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World Successfully is for entrepreneurs and small business owners—the makers, movers, and shakers in our world—interested in taking their businesses to the next level of growth through exports. This short, hard-hitting book covers just the essentials, providing the tools you need to tap new markets. And it couldn't be more timely. In the old days, creating an international business was left to relatively few—those with the wherewithal to move boatloads of goods into foreign countries. But now, thanks to the Internet, businesses of all sizes have a huge new opportunity to sell both goods and services globally. Yet only 1% of all U.S. businesses export. Why? Typically, exporting begins with unsolicited inquiries from foreign customers on the web via email, website, blog, or posting on a Facebook page. People outside your country want your product, and they want it now. The problem is that most small business owners do not know how to service these inquiries. What's the best way to ship goods? Do I need a license? Should I sell through wholesalers in specific countries or directly to consumers? How will I get paid? Help is here—Exporting Essentials, an abridged version of the author's *Exporting: The Definitive Guide to Selling Abroad Profitably*, equips you with the knowledge you need to sell and fulfill orders internationally. It also imparts a can-do spirit on exporting, leading to greater revenues, stability, and profitability for your business.

Exporting Essentials: Selling Products and Services to the World Successfully: Lays out simple steps to conduct market research, find customers, open new markets, get paid, and ship goods and services. Shows you how to adapt your product or service for export. Provides insider tips and strategies to export efficiently and profitably. Explains how the U.S. government helps exporters. With 70 percent of global buying power lying outside U.S. borders, exporting is not just an option for ambitious entrepreneurs—it's an absolute must

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for building and sustaining a successful future.

Make your Treo smartphone live up to its name. Treo Essentials will show you how to get the most out of your Treo 600 or 650 smartphone without making you feel anything but smart. You already know the basics and this book will take you beyond them. You'll learn how to synchronize with a PC, launch applications while making a phone call, and take and share pictures. You'll find out how to use e-mail and instant messaging, and how to secure your Treo with passwords, work over virtual private networks and use anti-virus protection software. There's so much more to your Treo 600 or 650 smartphone than meets the eye. Let Treo Essentials help you uncover its mysteries!

Consumer behavior affects the fashion industry-in design, production, merchandising and promotion at all levels-as much as it affects retailing. The Second Edition of Why of the Buy: Consumer Behavior and Fashion Marketing continues to address how psychology, sociology, and culture all influence the how, what, when, where, and why of the buy. The unifying element of this text is its presentation of current knowledge of consumer behavior applied to the fields of fashion and design in an enthusiastic and relevant way that will attract and engage students. New to this Edition -New What Do I Need to Know About ...? feature lists the objectives of each chapter, providing a roadmap for study - New Chapter 11, Social Media and the Fashion Consumer, explores how the relationship between marketers, retailers, and consumers is aided by social media and the internet - New discussion of Omnichannel retailing in Ch. 13

It is appropriate that at a time of enormous change and opportunity in the international trade scene and procurement environment that Alan Branch has chosen to write International Purchasing and Management, a unique and authoritative guide to the essential and strategic buying of

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products overseas. Written in his usual lucid and pragmatic style, the book looks at all of the stages involved in the international purchasing process to secure a delivered competitive price quotation from the suppliers premises to the buyers warehouse. It particularly reflects the international environment/infrastructure in which the goods are purchased. Branch takes the reader through the initial rationale of a company business to buy overseas, the selection and negotiation processes, the importing/exporting methodology, and finally the logistics of distribution and payment. Particular emphasis is also placed upon risk areas, the competitive environment and future trends. International Purchasing and Management includes a series of case studies; additional features on cargo insurance, Inco Terms 2000 and import customs practice planning, and an appendix of trade terms and abbreviations. This book will prove essential for CIPS, BTEC and degree courses on International Trade and Marketing, Retail Buying, Logistics and Purchasing, as well as for courses by trade associations and Chambers of Commerce, and as an 'aide memoire' to importers and overseas buyers.

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