

## Personal Watercraft Buyers Guide

The result of Thomas Cook's lifelong love of boats and his desire to help each one find the perfect home, this invaluable book guides readers through the selling process. An ideal choice for anyone who wants to sell his boat quickly, painlessly, and at a premium price. Covers preparing the boat, effective advertising, successful negotiation, and a variety of creative selling alternatives.

Alphabetically lists and describes Web sites on a variety of topics, including health, culture, business, travel, and education.

A step-by-step guide to getting the right car at the best price explores a wide range of available financing options, discussing the buy versus lease alternative, the ins and outs of vehicle pricing, the negotiation process and dealership experience, trade-in prices, and other helpful strategies, advice, and facts. Original. 25,000 first printing.

Provides consumers with a step-by-step method for calculating how much insurance coverage they need and how much it will cost. Examples of common consumer situations show how brokers and agents evaluate necessary coverage. Case studies provide valuable tips for getting the coverage they need at prices they can afford. Includes worksheets.

Get the best boat for your buck Now you can access the same inside information yacht brokers

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and boat dealers have relied on for nearly twenty years. The Boat Buyer's Guide to Sportfishing Boats lets you compare more than 600 new and used models, making it the most authoritative and useful guide available. With photos, floorplans, performance specifications, production updates, and price comparisons, it puts the world of boats at your fingertips. Nothing else in print or online comes close when you want to find the best boat for your buck. Photos and floorplans of each boat Sizes, weights, and tankage and powering options Standard and optional features, hard-to-find performance data, distinctive characteristics, and production updates and changes Price for each model year since 1980

Purchasing a new boat can be a bit deal. You have a million things to take care of and you might be worried that you will spend all of that money and have a dud or nothing to show for it. Instead of heading out on your own, you should take the time to read through this guidebook and find the perfect boat for all your needs. Owning a brand new boat will be a big deal and might be very exciting. With the help of this guidebook, you can get started on the right foot, knowing that you have just found the perfect boat for all your needs. Scroll up the page and click on BUY NOW for getting Idea of Book in Details !!!

Tune in and tone down piano-shopping stress. Unfamiliar with manufacturers, manufacturing methods, materials, or price ranges, the piano buyer can still educate himself before making the big investment, saving time, money, and frustration. This is the first book written by salespeople that dispels myths and airs dirty tricks, making it an easy-to- use buyer's guide for all the well known, and many of the not-so-well known, piano models. \*How to choose from new or

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used, digital or acoustic, upright, grand, hybrid, or player pianos \*Nearly half a million pianos are purchased annually in the United States, with Americans spending nearly \$1.7 billion a year on them \*Piano technicians and teachers require this accurate information to dispense advice on buying

Get the best boat for your buck Now you can access the same inside information yacht brokers and boat dealers have relied on for nearly twenty years. The Boat Buyer's Guide to Motor Yachts and Trawlers lets you compare more than 600 new and used models, making it the most authoritative and useful guide available. With photos, floorplans, performance specifications, production updates, and price comparisions, it puts the world of boats at your fingertips. Nothing else in print or online comes close when you want to find the best boat for your buck. Photos and floorplans of each boat Sizes, weights, and tankage and powering options Standard and optional features, hard-to-find performance data, distinctive characteristics, and production updates and changes Price for each model year since 1980

Go boat shopping with all the tips and tricks from the guy who's done over 12000 boat evaluations, and hundreds of boat tests. This insider's boat buying guide is the tell all book to about how to buy the right boat, not get ripped off, and not get stuck with a lemon. This book is so much more than how to just negotiate the

best deal. It's so complete and so candid, it's like taking Doug Dawson boat shopping with you, guiding you every step of the way so that you know: a) a simple technique to know if your boat fits, b) how to research & get the truth about specific boat models, c) the absolute best time to start the process of buying your boat, d) how to benefit from the incredible hidden opportunities at a boat show and not come off as an amateur, e) how to watch out for the little known secrets salespeople use to demo a boat so that weaknesses don't show, f) learn how to demo it yourself, g) the truth about buying used boats and when buying used makes a lot of sense, h) how to make sure you're not overpaying for electronics, i) the correct way to use your bank when buying a boat, j) know the difference between the 5 kinds of salespeople and know which type is best for you, k) why almost everyone is wrong about what a salesperson is supposed to do, l) what never to believe from any private seller, m) how to make sure you're not overpaying for insurance, n) take advantage of dozens of money saving tips (hint: and they have nothing to do with the purchase price!) and much, much more. For more information go to [www.boatingwithdawsons.com](http://www.boatingwithdawsons.com)

Practical advice on finding and buying a yacht?new or used?that's ideal for your budget and sailing ambitions As important a buying decision as purchasing a house, buying a yacht can be fraught with pitfalls. The Insider's Guide to

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Choosing and Buying a Yacht gives prospective boat owners everything they must know before they step into a showroom or answer an ad on the Web. Covering such essentials as establishing what you want from a yacht and setting a budget, the book offers tips on inspecting a yacht both in and out of water, testing sail like a pro, and finally, how to pay the right price and negotiate the sale. Guides buyers on the legal aspects of purchasing both new and used boats Includes surveys on what you should pay for Offers a buyer's shortlist of magazines, Web sites, recommendations, boat shows, and charters Tips on extras and options Advice on protecting your payment With photos that illustrate what to avoid and checklists to help you stay in control during the choosing and buying process, this informative buyer's guide is essential for finding the perfect yacht at the perfect price.

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