

Pmp Exam Quick Reference Guide

The quick reference guide for the PMP Exam is an 8 pages summary for "Project Management Professional (PMP) Certification Exam Prep", authored by Soheli Akhter, PMP, CCNA, ISMS. Based on the newest edition of the PMBOK, the 6th edition, this last chance review guide will help any student studying for the PMP exam gain more knowledge and self-assurance before their exam. Developed by a well-known PMP exam prep trainer and graduate-level project management professor, this tool is now available to all students wishing to increase their chances for success on the PMP exam. This handy, easy to carry guide includes hundreds of topics, processes, glossary items, general project management terms, test taking tips, and graphics to help jog the memory of students preparing for the big exam. Exhibiting all 49 processes along with the key inputs, tools, and outputs, this guide also illustrates techniques, tables, and graphs to emphasize the essential information at a glance. Included are over 250 individual PMP prep glossary items, grouped within the knowledge area where they are most frequently used. Important formulas and values are methodically structured for prompt look-up, bringing pertinent information together in one resource. This reference guide is printed on heavy duty UV coated stock. Note that all this useful PMP Exam Prep information is on one 8.5 x 11" roll -fold (4 panels) brochure (opens to 34" x 11"). It is aligned with PMBOK® Guide, Sixth Edition and the PMP® Exam Content Outline dated March 2018 and should be used for exams after March, 2018. For details please visit <http://pmsuccessinc.com>

Prepare for PMP certification exam success with this fully updated and comprehensive study guide This study guide serves as a comprehensive resource for those who plan on taking the Project Management Professional (PMP) certification exam administered by PMI. The book helps you prepare for the exam, and it will continue to serve project managers as an on-the-job reference book. The PMP Project Management Professional Exam Study Guide, Tenth Edition is fully updated to include recent changes to the exam. New content covers the integral role that Agile and other iterative practices have in project management. Updates also address the pivotal responsibilities of the project manager and the skill sets required for this position. The study guide was written to reflect the Project Management Process and Procedures found in the revised A Guide to the Project Management Body of Knowledge -- PMBOK® Guide, 6th Edition. Well-known author and expert Kim Heldman, PMP, helps to prepare you for the exam with in-depth coverage of topics, concepts, and key terms. Learn more about the three main domain areas of people, process, and business environment, plus the predictive, agile, and hybrid approaches to project management. This guide is an effective learning aid that will take your understanding to the next level. Provides comprehensive material, covering the complete exam outline Lists chapter objectives and offers detailed discussions of these objectives Reflects differences in project management environments and approaches Effectively presents real world scenarios, project application sidebars, and chapter review questions You'll also connect to a beneficial, on-the-go resource: an interactive online learning environment and test bank. This environment includes an assessment test, chapter tests, practice exams, electronic flashcards, and a glossary of key terms. A thorough review is the best prep for a challenging certification exam. So, get ready with this essential PMP study guide. Passing the PMP Exam is no easy task, but this book can make it a lot simpler. This book contains over 500 exam like questions, full-length mock exam, and exam tips. The hot topics sections of Critical Path and Earned Value Management is well explained and will get you passing the exam on your first try. This study guide is for the PMP exam based on the PMBOK Guide 6th edition.

This all-inclusive, self-study guide for the PMI's Project Management Professional (PMP) certification exam provides all the information project managers need to thoroughly prepare for the test. It contains the book The PMP Exam: How to Pass on Your First Try; flash card App to help with memorization of key points; a laminated quick reference guide; a trial version subscription to the PMP course in InSite (the top PMP e-learning site); and downloadable audio CDs featuring experts Andy Crowe, Bill Yates, and Louis Alderman discussing the main points and concepts for the exam. The included learning materials cover all the processes, inputs, tools, and outputs that will be tested, along with insider secrets, test tricks and tips, hundreds of sample questions, and exercises designed to strengthen mastery of key concepts to help you pass the exam with confidence.

Use this study guide to prepare for the Project Management Professional (PMP) exam administered by the Project Management Institute (PMI). The revised third edition of the best-selling PMP in Depth, updated to the sixth edition of PMBOK, has a laser-sharp focus on the exam objectives for project managers and others who want to pass the PMP exam. No prior knowledge of project management is assumed. The chapters and the sections within each chapter are presented in a logical learning sequence. The concepts and topics, both simple and complex, are clearly explained when they appear for the first time. This facilitates step-wise learning, prevents confusion, and makes this book useful for those who want to get up to speed quickly to pass the PMP exam, even if you are new to the discipline of project management. This book tells the story of project management in a cohesive, concise, yet comprehensive fashion. Unlike most PMP exam books, PMP in Depth covers the material in the order in which projects are actually run in the real world. The book is an easy-to-understand guide that is valuable both before and after the exam. What You'll Learn Understand the body of knowledge required to earn the Project Management Professional (PMP) certification Acquire the knowledge needed to enter the field of project management and successfully manage projects in any field Who This Book Is For Project management practitioners preparing for the PMP exam, entry-level project managers and project team members preparing for the PMP exam, beginners who want to join the field of project management and get up to speed quickly, project managers who need a quick and easy reference to the discipline of project management, and instructors and trainers who want a textbook for the PMP exam or a course on project management

This is the first book written specifically for the new PMI-ACP exam. It is a single, compact reference that will help the reader prepare for and pass the certification exam. Contents include: Understanding Agile, The PMI-ACP Exam, The Agile Manifesto, Project Justification, Teams & Team Space, Agile Planning, Working with Agile, Coaching with Agile, Agile Methodologies, How to Pass the PMI-ACP Exam, Glossary of Terms, 2 Simulated Exams with Answers.

An all-inclusive, self-study guide for the PMI's Project Management Professional (PMP) certification exam, this kit provides all the information project managers need to thoroughly prepare for the test. It contains the book The PMP Exam: How to Pass on Your First Try; hundreds of flash cards to help with memorization of key points; a laminated quick reference guide; a six-month online subscription to the PMP course in InSite (the top PMP e-learning site); and five audio CDs featuring experts Andy Crowe, Bill Yates, and Louis Alderman discussing the main points and concepts for the exam. The included learning materials cover all the processes, inputs, tools, and outputs that will be tested, along with insider secrets, test tricks and tips, hundreds of sample questions, and exercises designed to strengthen mastery of key concepts to help you pass the exam with confidence.

An 8 pages quick reference guide for the book "Project Management Professional (PMP) Certification Exam Prep"

A quick reference guide for the PMP Exam, this sturdy, laminated card accompanies The PMP Exam: How To Pass On Your First Try, 6th Edition. Presenting all 49 processes along with the key inputs, tools, and outputs, this helpful tool also depicts techniques, tables, and graphs to highlight the most important information at a glance. Common formulas are organized for rapid

look-up, bringing relevant information for the PMP Exam together in one resource.

Passing the exam is no easy task, no matter how many books or videos you study. You will need to take exam like questions in order to be prepared for the real test. This book will give you the exam like experience you need in order to pass the actual exam on your first try. Almost all PMP exam questions are scenarios, which will test your ability to choose the best answer. The questions in this book are mostly scenarios and are formatted just like the actual exam. They will test your skills and knowledge of selecting the best answer. All questions comes with a detail explanations of why a choice was correct and why the others were wrong.

The PMP(R) Exam Success Series: Bootcamp Manual provides a foundation for the PMP(R) Success series product line. This manual compliments the PMBOK(R) Guide for PMP(R) exam Success and comes complete with a 700 question exam simulation application.

*** For the PMBOK Guide - Sixth Edition and PMP Exam released March 26, 2018 ***Countless time and money is spent preparing for the PMP® exam. So why aren't students laser-focused on taking practice exams before attempting the real thing? Reflects the current PMP exam format and the PMBOK® Guide - Sixth Edition! The practice tests in this book are designed to help students adjust to the pace, subject matter, and difficulty of the real Project Management Professional (PMP) exam. Geared towards anyone preparing for the exam, all tests include clear solutions to help you understand core concepts. If you plan on passing the PMP exam, it's time to test your knowledge. It's time for PMP Exam Prep - Questions, Answers, & Explanations. Now packed with Over 1,000 realistic PMP sample questions to help you pass the exam on your FIRST try. In this book: 1000+ detailed PMP exam practice questions including 18 condensed PMP mock exams that can be completed in one hour; 11 Targeted PMBOK Knowledge Area tests, and detailed solution sets for all PMP questions which include clear explanations and wording, PMBOK Knowledge Area and page references, and reasoning based on the latest PMBOK Guide - Sixth Edition and updated PMP exam format. Includes FREE PMP exam formula reference sheet!["PMI", "PMP", and "PMBOK Guide" are marks of Project Management Institute, Inc.]

These days, job competition is fierce; you need an extra edge in everything you do. The Project Management Professional (PMP) credential is critical to remaining current, marketable, and at the top of the list in the project management business. Soheli Akhter's easy-to-follow Project Management Professional (PMP) Certification Exam Prep covers everything you need to know to pass your exam. Soheli's book will get you those credentials in short order. His study guide is informative, covering exactly what you need to know, and organized in the perfect format for certification exam prep. His writing is clear and free of unnecessary bloviations that only clutter the studying process. After fourteen years in the field, including six years teaching a PMP exam boot camp, the author now offers his simple, clear approach to successfully passing your PMP and CAPM certification exams. The ultimate in exam prep is finally here. You cannot lose with Soheli's Project Management Professional (PMP) Certification Exam Prep.

Use this study guide to prepare for the Certified Associate in Project Management (CAPM) exam, based on PMBOK's sixth edition, administered by the Project Management Institute (PMI). The revised and updated second edition of the best-selling CAPM in Depth has a laser-sharp focus on the exam objectives for project managers and others who want to pass the CAPM exam. No prior knowledge of project management is assumed. The chapters and the sections within each chapter are presented in a logical learning sequence. The concepts and topics, both simple and complex, are clearly explained when they appear for the first time. This facilitates step-wise learning, prevents confusion, and makes this book useful for those who want to get up to speed quickly to pass the CAPM exam, even if you are new to the discipline of project management. This book tells the story of project management in a cohesive, concise, yet comprehensive fashion. Unlike most CAPM exam books, this book is not just an exam-cram book. It is an easy-to-understand guide that is a valuable reference both before and after the exam. What You'll Learn Understand the body of knowledge required to earn the Certified Associate in Project Management (CAPM) certification Acquire the knowledge needed to successfully manage projects in any field Who This Book Is For Project management practitioners preparing for the CAPM exam, entry-level project managers and project team members preparing for the CAPM exam, beginners who want to join the field of project management and get up to speed quickly, project managers who need a quick and easy reference to the discipline of project management, instructors and trainers who need a textbook for a course on project management

- Decode PMP is a last minute refresher guide for the PMP certification exam.
- Decode PMP is a quick prep book that the PMP aspirants need to go through during the last weeks before the PMP certification exam.
- This guide presents all the critical concepts in the form of bulleted points, tables and images for quick grasping, along with question-answer sections.
- Decode PMP is updated as per PMBoK, 6th edition!
- Readers get to refresh the entire PMP syllabus, rewind the concepts and memorize the formulae.
- Decode PMP gives you the right stuff, in the right dose, in a structured way.

Whether you're a current project manager seeking to validate the skills and knowledge acquired through years of practical experience or a newcomer to the PM field looking to strengthen your resume, the PMP® certification from the Project Management Institute (PMI®) provides you with the means to do so. This updated edition of the best-selling PMP®: Project Management Professional Study Guide was developed to help you prepare for this challenging exam, and includes additional study tools designed to reinforce understanding of critical subject areas. Key Topics Include: Project Initiation. Determining project goals, identifying constraints and assumptions, defining strategies, producing documentation. Project Planning. Refining a project, creating a WBS, developing a resource management plan, establishing controls, obtaining approval. Project Execution. Committing and implementing resources, managing and communicating progress, implementing quality assurance procedures. Project Control. Measuring Performance, taking corrective action, ensuring compliance, reassessing control plans, responding to risk event triggers. Project Closing. Documenting lessons learned, facilitating closure, preserving records and tools, releasing resources. Professional Responsibility. Ensuring integrity, contributing to knowledge base, balancing stakeholder interests, respecting differences. Note:CD-ROM/DVD and other supplementary materials are not included as part of eBook file. (PMI, PMP and Project Management Professional are registered marks of the Project Management Institute, Inc.)

Quick reference guide for the CAPM Exam, 6th Edition.

Each book covers all the necessary information a beginner needs to know about a particular topic, providing an index for easy reference and using the series' signature set of

symbols to clue the reader in to key topics, categorized under such titles as Tip, Remember, Warning!, Technical Stuff and True Story.

The Pmp Exam How to Pass on Your First Try: 6th Edition Test Prep

Prepare for the Project Management Institute's (PMI®) Agile Certified Practitioner (ACP®) exam. Augment your professional experience with the necessary knowledge of the skills, tools, and techniques that are required for passing the examination. This is a comprehensive and one-stop guide with 100% coverage of the exam topics detailed in the PMI-ACP® Exam content outline. Rehearse and test your knowledge and understanding of the subject using the practice quizzes after each chapter, three full-length mock exams, and practical tips and advice. You will be able to understand the Agile manifesto, its principles and many facets of Agile project management such as planning, prioritization, estimation, releases, retrospectives, risk management, and continuous improvement. The book covers Agile metrics and means of demonstrating progress. People management aspects such as behavioral traits, servant leadership, negotiation, conflict management, team building, and Agile coaching are explained. Whether you are a beginner or a seasoned practitioner, this book also serves as a practical reference for key concepts in Agile and Agile methodologies such as Scrum, XP, Lean, and Kanban. What you will learn: •The necessary knowledge of the skills, tools, and techniques that are required for passing the PMI-ACP examination•To understand the scope and objectives of the PMI-ACP exam, and gain confidence by taking practice quizzes provided in each chapter and three full-length mock exams•To gain exposure to Agile methodologies such as Scrum, XP, Lean, and Kanban plus various tools and techniques required to conduct Agile projects•The focus is to "Be Agile", rather than "Do Agile" Who this book is for: The audience for this book primarily includes IT professionals who wish to prepare for and pass the Agile Certified Professional (ACP) exam from the Project Management Institute (PMI). The book also is a practical reference book for Agile Practitioners. /div

A quick reference guide for the PMP Exam, this sturdy, laminated card accompanies The PMP Exam: How To Pass On Your First Try, 6th + Agile Edition. Highlighting key agile concepts and terms, this guide is updated for the Jan 2021 PMP Exam. Presenting all 49 processes along with the key inputs, tools, and outputs, this helpful tool also depicts techniques, tables, and graphs to highlight the most important information at a glance. Common formulas are organized for rapid look-up, bringing relevant information for the PMP Exam together in one resource.

Designed for project managers looking to add the Project Management Institute's (PMI) Certified Associate in Project Management (CAPM) certification to their resume, this guidebook presents everything needed to pass the exam—from glossaries of terms and definitions to professional testing advice. Test preparation topics, including complete explanations of all CAPM subjects, are accompanied by a breakdown of the processes, inputs, outputs, and techniques associated with this PMI certification. A final chapter packed with sample test questions is also included.

A quick reference guide for the PMP Exam, this sturdy, laminated card accompanies The PMP Exam: How To Pass On Your First Try, 5th Edition. Presenting all 47 processes along with the key inputs, tools, and outputs, this helpful tool also depicts techniques, tables, and graphs to highlight the most important information at a glance. Common formulas are organized for rapid look-up, bringing relevant information for the PMP Exam together in one resource.

Agile Practice Guide – First Edition has been developed as a resource to understand, evaluate, and use agile and hybrid agile approaches. This practice guide provides guidance on when, where, and how to apply agile approaches and provides practical tools for practitioners and organizations wanting to increase agility. This practice guide is aligned with other PMI standards, including A Guide to the Project Management Body of Knowledge (PMBOK® Guide) – Sixth Edition, and was developed as the result of collaboration between the Project Management Institute and the Agile Alliance.

"Congratulations to George Balana for creating a unique tool which leverages the power of Mind Mapping(r) to assist in the retention of project management knowledge areas. Used in conjunction with the PMBOK Guide Fourth Edition(r), Xcelerate your PMP(r), serves as a valuable reference with an easy to follow and creative format." Herman Gonzalez, PMP - President, PMI-SOC Board of Directors "George Balana is a high-energy person, always striving for excellence in everything he does, very often going the extra mile in pursuing results. With a visible ability to think outside-the-box, George enhances the dynamics of any group he participates in." George Jucan, PMP - Director, PMI-SOC Board of Directors, Lead Contributor PMBOK(r) Guide Fourth Edition, Project Manager Competency Development Framework - Second Edition and Government Extension to the PMBOK(r) Guide - Third Edition. "I worked with George on different volunteering initiatives. George is very enthusiastic, fast learner, eager to deliver results and fun to work with. George delivers high quality results, while keeping time constraints in mind." Felix Moshkovich, PMP, CMC, PMI-SOC - Director Professional Development, PMI-SOC Board of Directors "I had first hand experience using this book during my PMP preparation and I passed in my first attempt. The mind maps concept is a powerful and fast track tool in the learning process and they are used on this book in a way that helps you assimilate the PMBOK processes. You will certainly find this book helpful in your PMP preparation." Fortunato Couto, PMP "Getting your Project Management Professional (PMP) designation is an investment in both yourself and your career. George Balana and his teachings allowed me to pass my PMP Exam on my first attempt. His PMBOK MindMapping Guide was useful for prepping for the exam. Long after the exam, it still provides a quick reference guide to rekindle acquired knowledge (@RLavigne42)." - Robert La

This all-inclusive, self-study resource provides project managers with all the information they need to thoroughly prepare for the Project Management Professional (PMP) certification exam. Learning tools in this comprehensive PMP exam prep kit include a textbook, 6 audio CDs, a quick-reference guide, 250 flashcards, and access to online eLearning courses with practice exams. The material covers all the processes, inputs, tools, and outputs found in the fifth edition of the PMBOK Guide and gives students insider secrets, test tricks and tips, hundreds of practice questions, and exercises designed to help them master key concepts covered on the test. Candidates who use this kit go into the PMP exam armed with confidence and everything they need to pass on the first try.

This all-inclusive, self-study guide for the PMI's Project Management Professional (PMP) certification exam provides all the information project managers need to thoroughly prepare for the test. It contains the book The PMP Exam: How to Pass on Your First Try; flash card App to help with memorization of key points; a laminated quick reference guide; a limited access, trial version subscription to the PMP course

in InSite (the top PMP e-learning site); and downloadable audio CDs featuring experts Andy Crowe, Bill Yates, and Louis Alderman discussing the main points and concepts for the exam. The included learning materials cover all the processes, inputs, tools, and outputs that will be tested, along with insider secrets, test tricks and tips, hundreds of sample questions, and exercises designed to strengthen mastery of key concepts to help you pass the exam with confidence.

Quick reference guide for the PMI-ACP Exam, 6th Edition.

If it's essential to project management... it's in here! The first edition of The Project Management Answer Book addressed all the key principles of project management that every project manager needs to know. With a new chapter on scrum agile, updates throughout, and many new PMP® test tips, this new edition builds on that solid foundation. The structure of this update maps closely to the PMBOK® Guide, Fifth Edition, and is designed to assist anyone studying for the PMP® and other certification exams. Helpful sections cover: • Networking and social media tips for PMs, including the best professional organizations, virtual groups, and podcast resources • The formulas PMs need to know, plus a template to help certification candidates prepare and self-test for their exams • Quick study sheet for the processes covered on the PMP® exam • Key changes in PMBOK® Guide, Fifth Edition, for readers familiar with earlier versions who want “the skinny” on the new version. PMs at every level will find real gold in the information nuggets provided in this new edition. Those new to project management will find the comprehensive coverage and the depth of the answers especially valuable, and will like the easy-to-read style and Q&A format. For experienced managers looking for new tools and skills to help them pass their PMP® or other certification exams, this is a must-have resource.

The Practice Standard for Project Risk Management covers risk management as it is applied to single projects only. It does not cover risk in programs or portfolios. This practice standard is consistent with the PMBOK® Guide and is aligned with other PMI practice standards. Different projects, organizations and situations require a variety of approaches to risk management and there are several specific ways to conduct risk management that are in agreement with principles of Project Risk Management as presented in this practice standard.

PMP Quick Reference Guide for the PMBOK 6th Edition

To support the broadening spectrum of project delivery approaches, PMI is offering A Guide to the Project Management Body of Knowledge (PMBOK® Guide) – Sixth Edition as a bundle with its latest, the Agile Practice Guide. The PMBOK® Guide – Sixth Edition now contains detailed information about agile; while the Agile Practice Guide, created in partnership with Agile Alliance®, serves as a bridge to connect waterfall and agile. Together they are a powerful tool for project managers. The PMBOK® Guide – Sixth Edition – PMI's flagship publication has been updated to reflect the latest good practices in project management. New to the Sixth Edition, each knowledge area will contain a section entitled Approaches for Agile, Iterative and Adaptive Environments, describing how these practices integrate in project settings. It will also contain more emphasis on strategic and business knowledge—including discussion of project management business documents—and information on the PMI Talent Triangle™ and the essential skills for success in today's market. Agile Practice Guide has been developed as a resource to understand, evaluate, and use agile and hybrid agile approaches. This practice guide provides guidance on when, where, and how to apply agile approaches and provides practical tools for practitioners and organizations wanting to increase agility. This practice guide is aligned with other PMI standards, including A Guide to the Project Management Body of Knowledge (PMBOK® Guide) – Sixth Edition, and was developed as the result of collaboration between the Project Management Institute and the Agile Alliance.

Imagine having access to the top project managers from organizations and industries around the world. Imagine uncovering what they do, how they approach their challenges, and what they know. Alpha Project Managers: what the top 20% know that everyone else does not gets you inside the minds of these top managers and shares their practices, their attitudes, and their secrets.

Vital tools for implementing Lean Six Sigma--what they are, how they work, and which to use The Lean Six Sigma Pocket Toolbook is today's most complete and results-based reference to the tools and concepts needed to understand, implement, and leverage Lean Six Sigma. The only guide that groups tools by purpose and use, this hands-on reference provides: Analyses of nearly 100 tools and methodologies--from DMAIC and Pull Systems to Control Charts and Pareto Charts Detailed explanations of each tool to help you know how, when, and why to use it for maximum efficacy Sections for each tool explaining how to create it, how to interpret what you find, and expert tips Lean Six Sigma is today's leading technique to maximize production efficiency and maintain control over each step in the managerial process. With The Lean Six Sigma Pocket Toolbook, you'll discover how to propel your organization to new levels of competitive success--one tool at a time.

An 8-page PMP quick reference booklet to help prepare you for PMP certification, or to serve as a reference for current practitioners. Our booklet is comprehensive, covering the knowledge areas, process groups, key terms, and concepts you will need to understand, to pass your upcoming certification exam.

Quick reference study guide for PMP exam PMBOK 6th Edition A quick reference guide for the PMP Exam, this sturdy, laminated card accompanies The PMP Exam: How To Pass On Your First Try, 6th Edition. Presenting all 49 processes along with the key inputs, tools, and outputs, this helpful tool also depicts techniques, tables, and graphs to highlight the most important information at a glance. Common formulas are organized for rapid look-up, bringing relevant information for the PMP Exam together in one resource. If you are preparing for the PMP certification exam, this book is an essential aid in your study program. To help you prepare for the PMP exam, this book provides you with description of all formulas available in the PMBOK guide, examples and practice questions.

What will you learn from this book? Head First PMP teaches you the latest principles and certification objectives in The PMBOK® Guide in a unique and inspiring way. This updated fourth edition takes you beyond specific questions and answers with a unique visual format that helps you grasp the big picture of project management. By putting PMP concepts into context, you'll be able to understand, remember, and apply them—not just on the exam, but on the job. No wonder so many people have used Head First PMP as their sole source for passing the PMP exam. This book will help you: Learn PMP's underlying concepts to help you understand the PMBOK principles and pass the certification exam with flying colors Get 100% coverage of the latest principles and certification objectives in The PMBOK® Guide, Sixth Edition Make use of a thorough and effective preparation guide with hundreds of practice questions and exam strategies Explore the material through puzzles, games, problems, and exercises that make learning easy and

entertaining Why does this book look so different? Based on the latest research in cognitive science and learning theory, Head First PMP uses a visually rich format to engage your mind, rather than a text-heavy approach that puts you to sleep. Why waste your time struggling with new concepts? This multi-sensory learning experience is designed for the way your brain really works.

Fully updated to be aligned with the Project Management Body of Knowledge(R) (PMBOK(R) Guide), Sixth Edition, this study guide is structured per the PMP(R) Examination Content Outline (ECO), 2015 edition, which is the blueprint for the PMP(R) exam. The study guide has a chapter of 50 questions for each performance domain in the ECO: initiating, planning, executing, monitoring and controlling, and closing. The study guide also provides access to a 200-question on-line test that simulates the experience of taking the actual PMP(R) examination.

[Copyright: 10c0b124c48e89b437141329bb20e630](#)