

Relationships 101 John C Maxwell

Are there tried and true principles that are always certain to help a person grow? John Maxwell says the answer is yes. He has been passionate about personal development for over fifty years, and for the first time, he teaches everything he has gleaned about what it takes to reach our potential. In the way that only he can communicate, John teaches . . . The Law of the Mirror: You Must See Value in Yourself to Add Value to Yourself The Law of Awareness: You Must Know Yourself to Grow Yourself The Law of Modeling: It's Hard to Improve When You Have No One But Yourself to Follow The Law of the Rubber Band: Growth Stops When You Lose the Tension Between Where You are and Where You Could Be The Law of Contribution: Developing Yourself Enables You to Develop Others This third book in John Maxwell's Laws series (following the 2-million seller *The 21 Irrefutable Laws of Leadership* and *The 17 Indisputable Laws of Teamwork*) will help you become a lifelong learner whose potential keeps increasing and never gets "used up."

What is the one quality that all successful people have in common? They have mastered the art of dealing with people! Let this book show you how to: Achieve your goals Handle the human ego Become a master conversationalist Make others feel good about themselves And much more! Skill with people is the one essential ingredient for success and happiness at home and in business. "The Art of Dealing With People" gives you the skills to take your people skills to a level that you never thought possible! Skill in human relations is similar to skill in any other field, in that success depends on understanding and mastering certain basic general principles. You must not only know what to do, but why you're doing it. As far as basic

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principles are concerned, people are all the same. Yet each individual person you meet is different. If you attempted to learn some gimmick to deal successfully with each separate individual you met, you would be face with a hopeless task. Influencing people is an art, not a gimmick. When you apply gimmicks in a superficial, mechanical manner, you go through the same motions as the person who "has a way," but it doesn't work for you. The purpose of this book is to give you knowledge based upon an understanding of human nature: why people act the way they do. The methods presented in this book have been tested on thousands of people who have attended my human relations seminars. They are not just my pet ideas of how you should deal with people, but ideas that have stood the test of how you must deal with people. That is, if you want to get along with them and get what you want at the same time. Yes, we all want success and happiness. And the day is long past, if it ever existed, when you could achieve these goals by forcing people to give you what you want. And begging is no better, for no one has respect for, or any desire to help, the person who constantly kowtows and literally goes around with his hand out, begging other people to like him. The one successful way to get the things you want from life is to acquire skill in dealing with people. Download now and you will learn how.

The author brings his innovative system of forging instant connections to the workplace, providing the fundamentals for creating and maintaining effective business relationships. A Wall Street Journal Bestseller A compelling look inside the mind and powerful leadership methods of America's coaching legend, John Wooden "Team spirit, loyalty, enthusiasm, determination. . . . Acquire and keep these traits and success should follow." --Coach John Wooden John Wooden's goal in 41 years of coaching never changed; namely, to get

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maximum effort and peak performance from each of his players in the manner that best served the team. Wooden on Leadership explains step-by-step how he pursued and accomplished this goal. Focusing on Wooden's 12 Lessons in Leadership and his acclaimed Pyramid of Success, it outlines the mental, emotional, and physical qualities essential to building a winning organization, and shows you how to develop the skill, confidence, and competitive fire to "be at your best when your best is needed"--and teach your organization to do the same. Praise for Wooden on Leadership: "What an all-encompassing Pyramid of Success for leadership! Coach Wooden's moral authority and brilliant definition of success encompass all of life. How I admire his life's work and concept of what it really means to win!" --Stephen R. Covey, author, The 7 Habits of Highly Successful People and The 8th Habit: From Effectiveness to Greatness "Wooden On Leadership offers valuable lessons no matter what your endeavor. 'Competitive Greatness' is our goal and that of any successful organization. Coach Wooden's Pyramid of Success is where it all starts." --Jim Sinegal, president & CEO, Costco New York Times best-selling author John C. Maxwell shows that talent is just the starting point for a successful impact in any organization. It's what takes you beyond your talent that matters. People everywhere are proving him right. Read the headlines, watch the highlights, or just step out your front door: Some talented people reach their full potential, while others self-destruct or remain trapped in mediocrity. What makes the difference? Maxwell, the go-to guru for business professionals across the globe, insists that the choices people make—not merely the skills they inherit—propel them to greatness. Among other truths, successful people know that: Belief lifts your talent. Initiative activates your talent. Focus directs your talent. Preparation positions your talent. Practice sharpens your talent. Perseverance sustains your talent. Character protects

your talent. . . . and more! It's what you add to your talent that makes the greatest difference. With authentic examples and time-tested wisdom, Maxwell shares thirteen attributes you need to maximize your potential and live the life of your dreams. You can have talent alone and fall short of your potential. Or you can go beyond talent and really stand out.

Developing the Leader Within You is Dr. Maxwell's first and most enduring leadership book, having sold more than one million copies. In this Christian Leaders Series edition of this Maxwell classic, you will discover the biblical foundation for leadership that John Maxwell has used as a pastor and business leader for more than forty years. These same principles and practices are available for everyday leaders in every walk of life. It is a lofty calling to lead a group—a family, a church, a nonprofit, a business—and the timeless principles in this book will bring positive change in your life and in the lives of those around you. You will learn: The True Definition of Leader. "Leadership is influence. That's it. Nothing more; nothing less." The Traits of Leadership. "Leadership is not an exclusive club for those who were 'born with it.' The traits that are the raw materials of leadership can be acquired. Link them up with desire, and nothing can keep you from becoming a leader." The Difference Between Management and Leadership. "Making sure the work is done by others is the accomplishment of a manager. Inspiring others to do better work is the accomplishment of a leader." God has called every believer to influence others, to be salt and light. Developing the Leader Within You will equip you to improve your leadership and inspire others.

Relationships are at the heart of every positive human experience. Maxwell, a master communicator and relational expert, makes learning about relationships accessible to everyone. The most sophisticated leaders and salespeople will pick up on skills that will make

them even better, and relational novices will learn skills that can transform them into relational dynamos.

If You Could Not Fail, What Would You Attempt? You aim high and work hard to achieve your goals, but the path to success is littered with obstacles. When you're faced with difficult dilemmas, how you respond will determine whether you achieve your dreams or give up altogether. Bestselling author and professional certified life coach Valorie Burton knows the value of pausing and reflecting in critical moments as a way to drive personal growth. In her practice, she has developed life-changing questions to help you make meaningful choices that lead to authentic success. Valorie offers a fresh way to help you think about what matters, build the courage to follow through, and discover a vision for your relationships, career, money, health, and spiritual life that energizes you. She will teach you to face opportunities and obstacles with intentionality to discover your purpose inspire and equip you to think differently in the face of fear, failure, setbacks, and challenges offer a coaching toolbox of more than 100 powerful questions that will propel you forward A free, online video course is also available to offer insight into how you can coach yourself. The modules include "Success requires breakthroughs," "Breakthroughs require persistence," and "Reset your mindset to see obstacles as an opportunity." Discover how straightforward questions and specific, doable action steps will help you move confidently toward the life you were created to live.

Don't wait for that promotion! Start leading NOW...right where you are! What's the number one question leadership expert John C. Maxwell is asked while conducting his leadership conferences? "How can I implement what you teach when I'm not the top leader?". Is it possible to lead well when you're not the top dog? How about if the person you work for is a

bad leader? The answer is a resounding yes! Welcome to *The 360° Leader*. People who desire to lead from the middle of organizations face unique challenges. And they are often held back by myths that prevent them from developing their influence. Dr. Maxwell, one of the globe's most trusted leadership mentors, debunks the myths, shows you how to overcome the challenges, and teaches you the skills you need to become a 360° leader. If you have found yourself trying to lead from the middle of the organization, as the vast majority of professionals do, then you need Maxwell's insights. You have a unique opportunity to exercise influence in all directions—up (to the boss), across (among your peers), and down (to those you lead). The good news is that your influence is greater than you know. Practice the disciplines of 360° leadership and the opportunities will be endless . . . for your organization, for your career, and for your life.

Great leadership is built on great relationships! Leadership is a relationship-intensive endeavor. If your people skills aren't strong, neither will be your leadership. "If people aren't following you," sums up New York Times and Business Week best-selling author Dr. John C. Maxwell, "then you're not really leading." In *Relationships 101*, Maxwell provides time-tested principles for developing healthy relationships with others—inside and outside of your organization—such as:

- The fundamentals common to all good relationships
- How to motivate people by knowing five things everyone has in common
- How to create a lasting connection with people on your team
- Why listening skills can be a leader's best friend
- The crucial factor that creates the foundation of all good relationships
- The most important relationship for any person's success
- Winning in every area of life comes from winning with people.

Improve your leadership and life with *Relationships 101*!

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John C. Maxwell, an expert in leadership development, uses his decades of experience to teach readers how to reach their full potential through a commitment to personal growth. In *Self-Improvement 101*, he provides the essential tips and tools to help any leader continue striving for excellence no matter what industry, business, or level of leadership. You'll learn: the secret of becoming a lifelong learner, where to focus your time for maximum growth, what sacrifices are worth making to keep getting better, how to overcome obstacles to self-improvement, the key to turning experience into wisdom, and why leaders need to be learners, among many other essential lessons. People never reach their potential by accident. Often, those who achieve the greatest success have the greatest desire to learn and grow. *Self-Improvement 101* guides readers on an essential journey to uncovering their own desire, commitment, and unyielding determination to improve their life--and to improve themselves. John C. Maxwell, #1 New York Times bestselling author, shows you how to shift from success to significance by leading with passion and purpose in a compact new book derived from his previous title, *Intentional Living*. We all want to live a life that matters. But what is true significance? How do we define it, and how do we achieve it? In *THE POWER OF YOUR LEADERSHIP*, Maxwell demonstrates what can come from combining personal passion and leadership in a way that goes beyond mere success. By finding like-minded people and putting them first, you can make a difference in their lives and create a united effort that leaves a lasting positive impact. Learn how to attract people to your cause, articulate your vision, and add value from your sweet spot. Using his personal story of how he became one of the most recognized leadership experts in the world, John Maxwell shows you how to lead others according to your own purpose and create a lasting legacy.

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Unleash your leadership potential. No matter who you are, you can lead—and lead well. That is the message New York Times bestselling author John C. Maxwell gives in this power-packed guidebook: *Leadership 101*. Here the consummate leader offers a succinct and inspiring framework for enhancing the leadership abilities you already possess. Learn how to: Follow your vision and bring others with you Produce a lasting legacy Grow the loyalty of your followers Make continual investments in the quality of your leadership Increase your ability to influence others Determine your leadership "lid" Empower others through mentoring Create a foundation of trust Use self-discipline to improve your character—and your results One of the keys to successful leadership is applying the concepts that have made other leaders strong. Here's your opportunity to do just that.

#1 New York Times bestselling author John C. Maxwell's latest book will enhance the lives of leaders, professionals, and anyone who wants to achieve success and personal growth. We often treat the word capacity as if it were a natural law of limitation. Unfortunately, most of us are much more comfortable defining what we perceive as off limits rather than what's really possible. Could it be that many of us have failed to expand our potential because we have allowed what we perceive as capacity to define us? What if our limits are not really our limits? In his newest book, John Maxwell identifies 17 core capacities. Some of these are abilities we all already possess, such as energy, creativity and leadership. Others are aspects of our lives controlled by our choices, like our attitudes, character, and intentionality. Maxwell examines each of these capacities, and provides clear and actionable advice on how you can increase your potential in each. He will guide you on how to identify, grow, and apply your critical capacities. Once you've blown the "cap" off your capacities, you'll find yourself more

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successful--and fulfilled--in your daily life.

You have big dreams and major goals for your life. You want to be a leader, fulfilled and fully realized, always able to take what life throws at you and stretch beyond the status quo. But for some reason, you never quite get there. You just aren't living up to your potential, and you don't know why. Now America's leadership expert, John Maxwell, gives you the tools you need to Be All You Can Be. In this powerful book filled with easy-to-grasp truths you can put to work right away, you'll discover the principles of success that can really help you succeed. Maxwell will guide you through four key steps: Know: Discover the principles for fulfilling your God-given potential. Show: Learn how to model the principles so others can see them at work. Go: Roll up your sleeves, get out into the world, and live what you've learned. Grow: Experience living at your full potential, continually assessing your progress. As a result, you'll gain considerable hope for the future, which in turn will give you power to overcome in the present. Successful living and leading starts now: Accept the challenge to Be All You Can Be.

Drawing from the text of the Business Week bestseller Today Matters, this condensed, revised edition boils down John C. Maxwell's 12 daily practices to their very essence, giving maximum impact in minimal time. Presented in a quick-read format, this version is designed to be read cover to cover in one sitting or taken in as brief lessons in a few spare minutes each day. It covers such topics as: -- Priorities -- Health -- Family -- Finances -- Values -- Growth Readers will learn how to make decisions on important matters and apply those decisions daily to put them on a path to more successful, productive, and fulfilling lives.

Draws on the author's teachings on how to build team relationships, presenting

basic principles on how to connect with other people and build positive working relationships within an organization.

In *The Winning Attitude* John Maxwell shares insights from real life experiences showing how to recognize and attain the winning attitude to overcome life's difficulties, win people over, and turn problems into opportunities. *Developing the Leaders Around You* takes personal leadership one step further by showing you how to identify and train potential leaders and foster a productive team spirit.

Whatever your vocation or aspiration, you can increase your impact on others by *Becoming a Person of Influence*. Learn simple insightful ways to interact more positively with others, and watch you personal and organizational success go off the charts. With influence, you can achieve success at home, work, and in every other area of life.

Ask the best leaders in any organization how they learned to be successful, and you often hear the same answer: they had a good mentor. That's why in this essential and easy-to-read reference book, international leadership expert John C. Maxwell gives readers the bottom line on mentoring--what it is, why they should do it, and how they can do it most effectively. In *Mentoring 101*, he guides readers in the art of mentoring by explaining how to choose the right person to mentor, how to create the right environment for leaders to thrive and grow, how

to help people become better, and how to overcome the most intimidating hurdle of all: getting started. What if you spent your entire life achieving but never shared your wisdom with anyone else? Mentoring is the key to creating a lasting legacy, and Mentoring 101 is your personalized key to seeing that journey through.

Bestselling author John C. Maxwell shows you how the Golden Rule works everywhere, and how, especially in business, it brings amazing dividends. Use this helpful book to learn about the leadership tools to fuel success, grow your team, and become the visionary you were meant to be. True leadership isn't a matter of having a certain job or title. In fact, being chosen for a position is only the first of the five levels every effective leader achieves. To become more than "the boss" people follow only because they are required to, you have to master the ability to invest in people and inspire them. To grow further in your role, you must achieve results and build a team that produces. You need to help people to develop their skills to become leaders in their own right. And if you have the skill and dedication, you can reach the pinnacle of leadership—where experience will allow you to extend your influence beyond your immediate reach and time for the benefit of others. The 5 Levels of Leadership are: 1. Position—People follow because they have to. 2. Permission—People follow because they want to. 3.

Production—People follow because of what you have done for the organization. 4. People Development—People follow because of what you have done for them personally. 5. Pinnacle—People follow because of who you are and what you represent. Through humor, in-depth insight, and examples, internationally recognized leadership expert John C. Maxwell describes each of these stages of leadership. He shows you how to master each level and rise up to the next to become a more influential, respected, and successful leader.

If only Robert McNamara had known the Law of Solid Ground, the War in Vietnam, and everything that happened at home because of it, might have turned out differently.

Smart leaders learn from their own mistakes. Smarter ones learn from others' mistakes—and successes. John C. Maxwell wants to help you become the smartest leader you can be by sharing Leadership Gold with you. After nearly forty years of leading, Maxwell has mined the gold so you don't have to. Each gold nugget is contained in one of twenty- six chapters designed to be a six-month mentorship from the international leadership expert. Each chapter contains detailed application exercises and a "Mentoring Moment" for leaders who desire to mentor others using the book. Gaining leadership insight is a lot like mining for gold. You don't set out to look for the dirt. You look for the

nuggets. You'll find them here.

What does it take to win with people? Does an individual have to be born with an outgoing personality or a great sense of intuition to succeed relationally? When it comes to people skills, are there simply the haves and the have-nots?and we just have to accept whatever abilities God has given us? In this interactive workbook, great for individual or group study, best-selling author John C. Maxwell helps you answer these questions while leading you through the 25 People Principles, which are designed to help make you relationally successful. Features include: Questions for in-depth study and reflection Insightful quotes A system to help you learn and understand the 25 Key People Principles In life, the skills you use and the people you choose will make or break you. Winning with People Workbook divided the 25 People Principles according to five critical questions we must ask ourselves if we want to win with people: Readiness: Are we prepared for relationships? Connection: Are we willing to focus on others? Trust: Can we build mutual trust? Investment: Are we willing to invest in others? Synergy: Can we create a win-win relationship? Learn and practice the 25 People Principles and you will not only be able to answer each of these questions in a positive way, but you will become skillful relationally?able to build healthy, effective, and fulfilling relationships. And once you can do that, you will become the kind of person who

makes others successful too!

Explains how one's disposition is a key factor in his or her leadership capabilities, identifying the factors that shape a person's attitude while offering advice on how to overcome common obstacles.

Talent wins games, but teamwork wins championships. This is true in sports, pop culture, and every other industry--including business. In this essential guidebook, New York Times bestselling author John C. Maxwell explains why teamwork is the heart of great achievement in the game of business and shows readers how to prioritize teamwork and collaboration to achieve winning results. You'll learn how to: build a team that lasts; create positive energy on the team; harness a team's creativity; identify weak players who negatively impact your team; and judge if your team can accomplish the dream. You'll also discover how a winning team is self-fulfilling fuel: because everyone wants to be part of the winning team, you'll continue to attract only the best talent--and stay on top. A great team is the key to great results--for individual employees, leaders, and the company as a whole. Teamwork 101 demonstrates how to build and maintain one for yourself so you can leverage the benefits--and fun--of exceptional teamwork.

Being a leader means working with people, and that's not always easy! Whether in your office, church, neighborhood, or elsewhere, your interpersonal relationships can make or break you as a leader. That's why it's so important to be a "people person" and develop your skills in tapping that most precious of all resources: people. In this powerful book, America's leadership expert John Maxwell helps you: discover and develop the qualities of an effective "people person" improve your relationships in every area of life understand and help difficult people

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overcome differences and personality traits that can cause friction inspire others to excellence and success Loaded with life-enriching, life-changing principles for relating positively and powerfully with your family, friends, colleague, and clients, *Be a People Person* is certain to help you bring out the best in others—and that's what effective leadership is all about. This self-study manual gives a comprehensive overview of the three major factors (processing, time, and leader response patterns) that interweave together as God shapes a leader spiritually, ministerially, and strategically over a lifetime to bring about His purposes and resulting ultimate contribution. (456 p.)

Written and compiled by John Maxwell, an internationally known pastor and dynamic motivational speaker, the powerful success principles in this book are the reader's master class in winning attitudes, ideas, and techniques for effective leadership.

Discusses eight fundamentals needed for leadership, including attitude, relationships, mentoring, and more.

Don't wait until tomorrow for the life you want today. Dr. Creflo A. Dollar illuminates eight steps to the magnificent life you crave! Confidence, peace, and abundant life--we all long for these things. In this life-changing book, author and renowned pastor Dr. Creflo A. Dollar challenges readers to stop wishing for a satisfying life. Instead, Dr. Dollar proclaims, we should be claiming the success that God promises today. We do not have to be defined by past failures or mediocrity; we must move forward into the richness available to us right now. God has designed a glorious destiny for each of us, and all we have to do is take hold of it. In order to seize our destiny, each of us must be willing to radically transform our lives. "If you don't like the way you feel," says Dollar, "you've got to change the way you think." By taking manageable

steps along the way, each of us can achieve life to the fullest--until it overflows. Decline can be avoided. Decline can be detected. Decline can be reversed. Amidst the desolate landscape of fallen great companies, Jim Collins began to wonder: How do the mighty fall? Can decline be detected early and avoided? How far can a company fall before the path toward doom becomes inevitable and unshakable? How can companies reverse course? In *How the Mighty Fall*, Collins confronts these questions, offering leaders the well-founded hope that they can learn how to stave off decline and, if they find themselves falling, reverse their course. Collins' research project—more than four years in duration—uncovered five step-wise stages of decline: Stage 1: Hubris Born of Success Stage 2: Undisciplined Pursuit of More Stage 3: Denial of Risk and Peril Stage 4: Grasping for Salvation Stage 5: Capitulation to Irrelevance or Death By understanding these stages of decline, leaders can substantially reduce their chances of falling all the way to the bottom. Great companies can stumble, badly, and recover. Every institution, no matter how great, is vulnerable to decline. There is no law of nature that the most powerful will inevitably remain at the top. Anyone can fall and most eventually do. But, as Collins' research emphasizes, some companies do indeed recover—in some cases, coming back even stronger—even after having crashed into the depths of Stage 4. Decline, it turns out, is largely self-inflicted, and the path to recovery lies largely within our own hands. We are not imprisoned by our circumstances, our history, or even our staggering defeats along the way. As long as we never get entirely knocked out of the game, hope always remains. The mighty can fall, but they can often rise again. Learn to Lead?not just for yourself, but for the people who follow you. For countless readers around the world, his name is synonymous with leadership. And for more than

two million organizational leaders, the wisdom of John C. Maxwell has ignited learning, growth, and lasting change. Now, for the first time, that wisdom has been distilled into a single and powerful volume. The Maxwell Daily Reader draws its unique power from an ageless truth: the heart of leadership is created through actions, put into practice one day at a time. Inside, each day's message will equip you with the inspiration and advice to unlock every bit of your leadership potential.

A dynamic young leader shows how leading with love and respect creates success in business and life Written by the founder of Operation HOPE and advisor to the past two U.S. presidents, this groundbreaking book makes the case that the best way to get ahead is to figure out what you have to give to a world seemingly obsessed with the question: What do I get? Aimed at a new generation of leaders and extremely relevant for today's economic climate, Love Leadership outlines Bryant's five laws of love-based leadership-Loss Creates Leaders (there can be no strength without legitimate suffering), Fear Fails (only respect and love leads to success), Love Makes Money (love is at the core of true wealth), Vulnerability is Power (when you open up to people they open up to you), and Giving is Getting (the more you offer to others, the more they will give back to you). One of today's most influential leaders, Bryant has appeared on Oprah and in articles in the LA Times, NY Times, and the Wall Street Journal Bryant's bold approach to leadership is well-suited for today's tough economic environment and a world gripped by fear and uncertainty Outlines the innovative five laws of love-based

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leadership Love Leadership is that unique and powerful book that bridges the gap between solid business advice and pure inspiration.

Includes all four books of the 101 series: Relationships, Equipping, Attitude, and Leadership.

Who cares about a person's attitude? As long as someone can do the job, you shouldn't worry too much about it, right? If John Maxwell believed that, you wouldn't have Attitude 101 in your hands right now. As America's leadership expert, Dr. Maxwell has devoted his life to helping people become more successful. His books and seminars teach that anyone can be a REAL success if they master skills in four areas: Relationships, Equipping, Attitude, and Leadership. This book is designed to give you the essentials of attitude. People's lives are so hectic. Their time is valuable, and yet, they are also on information overload. More new information has been produced in the last thirty years than in the previous five thousand. A weekday edition of the New York Times contains more information than average people in seventeenth-century England were likely to come across in their lifetime. The amount of information available in the world has doubled in the last five years, and it will keep doubling. So this book, a companion to Leadership 101, Relationships 101 (available January 2004), and Equipping 101 (available January 2004), is the short course on attitude. Dr. Maxwell recognizes that as an individual, your attitude has a profound impact on your life. As a leader, you cannot ignore the attitudes of the people you lead and expect to achieve

success—whether you're leading a business, a family, a sports team, or a group of volunteers. A person's attitude impacts their relationships, colors their view of failure, and defines their approach to success. Attitude can make or break you.

Learn how to maximize your potential in minimal time with this compact how-to book derived from *No Limits* by #1 New York Times bestselling author John Maxwell. Many of us hold ourselves back because we firmly believe our abilities are finite. But what if our supposed limitations are just an illusion? In *THE POWER OF YOUR POTENTIAL* John Maxwell identifies and examines the seventeen key capacities each of us possesses. Some we are born with, such as how we think or how we naturally relate to other people. The rest are choices, often unconscious, including our attitude or personal disciplines. All are expandable. Maxwell gives clear and actionable advice on what we can do to improve in each of these areas. From learning to manage your emotions and increase your energy, to conquering procrastination and becoming more comfortable with taking risks, you will surpass your own expectations to become a better you than you ever thought possible.

World-renowned leadership expert and bestselling author John C. Maxwell says if you want to be an effective leader, you must learn how to connect with people. While it may seem like some folks are just born with a commanding presence that draws people in, the fact is anyone can learn to communicate in ways that consistently build powerful connections. *Everyone Communicates, Few Connect*, helps you succeed by revealing

Maxwell's Five Principles and Five Practices to develop this crucial skill of connecting, including: finding common ground, keeping your communication simple, capturing people's interest, inspiring people, and staying authentic in all your relationships. Your ability to achieve results in any organization--be it a company, church, nonprofit, or even in your family--is directly tied to the leadership skills in your toolbox. Connecting is an easy-to-learn skill you can apply today in your personal, professional, and family relationships to start living your best life.

Most of us look at our days in the wrong way: We exaggerate yesterday. We overestimate tomorrow. We underestimate today. The truth is that the most important day you will ever experience is today. Today is the key to your success. Maxwell offers 12 decisions and disciplines--he calls it his daily dozen--that can be learned and mastered by any person to achieve success.

Dave Hollis used to think that "personal growth" was just for broken people. Then he woke up. When Dave Hollis's wife, Rachel, began writing her #1 New York Times bestselling book, *Girl, Wash Your Face*, he bristled at her transparency and her willingness to talk about such intimate details of their life. But when a looming career funk, a growing drinking problem, and a challenging trek through therapy battered the Disney executive and father of four, Dave began to realize he was letting untruths about himself dictate his life. As he sank to the bottom of his valley, he had to make a choice. Would he push himself out of his comfort zone to become the best man he was capable

of being, or would he play it safe and settle for mediocrity? In *Get Out of Your Own Way*, Dave tackles topics he once found it difficult to be honest about, things like his struggles with alcohol, problems in his marriage, and his insecurities about being a dad. Dave helps us see our own journeys more clearly as he unpacks the lies he once believed—such as “I Have to Have It All Together,” “Failure Means You’re Weak,” and “If They Doesn’t Need Me, Will They Still Want Me?”—and reveals the tools that helped him change his life. Offering encouragement, challenge, and a hundred moments to laugh at himself, Dave points the way for those of us who are, like he was, skeptical of self-help but wanting something more than status quo, and helps us drop bogus ideas about who we are supposed to be and finally start living as who we really are.

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