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SAP Sales and Distribution (SD)-a key module in SAP ERP- stores customer and product data for selling, shipping, and billing. In this course, instructor Justin Valley delves into SAP SD, explaining how to approach common transactions and reports in the module. To begin, Justin provides a high-level overview of integral SD processes, as well as how the different processes fit into SAP ERP. Next, he goes over the essential elements of master data in SAP SD and steps through the sales, distribution, billing, and returns processes. Plus, he shows how to run reports that give you an immediate look at the health and efficiency of your sales department.

If you want to learn how to configure and use Sales and Distribution in SAP ERP to optimize and streamline your business, this is the book you need. You'll be able to use SAP ERP to fulfill orders and deliver your products and services more effectively, improving performance of the system and getting a better return on investment for your Sales and Distribution implementation. Throughout this book, you'll find step-by-step instructions and real-world examples that will help you understand and optimize Sales and Distribution in SAP ERP. Sales and Distribution Processes and Concepts Discover what the various elements of sales and distribution are and how they can be used to help your business run smoothly. SAP Functionality for Sales and Distribution Learn the

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configuration details that will help you optimize your sales and distribution procedures. Various SAP ERP Tools Master the various SAP ERP tools, including condition techniques, routines, user exits, and their application in Sales and Distribution. Sales and Distribution Reporting and Analytics Explore the reporting and analytics tools available for sales and distribution, including Sales Information System, ABAP Query, and ABAP reports. Real-World Scenarios and Tips Use the expert advice and examples throughout to help you with your own sales and distribution activities. Are you working with SAP software for the first time, or are you switching from SAP ERP and are confronted with SAP S/4HANA for the first time? Then this quick start guide with its concise overview of the functional scope and a clear introduction to the new SAP Fiori user interface is right for you. Clarify the terms ERP, HANA and S/4HANA, as well as the two licensing options for S/4HANA, on-premise and cloud. You will learn about the essential integrated business processes and how they are mapped in SAP S/4HANA using the Fiori apps. To do this, the authors take you through the modules related to logistics, such as materials management, sales and distribution, and production planning and control, and then demonstrate the integration with financial accounting and controlling. You will learn about the most important functions as well as organizational and master data objects, and by the end of the book you will also know which components are assigned to each module. Finally, using case studies, you will walk step by step through the three most important end-to-end

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processes in SAP S/4HANA: Order to Cash, Purchase to Pay and Forecast to Fulfill. - Cross-module presentation of business processes - SAP basic terms explained in a simple and understandable way - Introduction to the new user interface SAP Fiori - Includes 4 hours of video material

Integrated with other modules such as MM, PP, and QM, Sales and Distribution is used to handle the sales inventory control, warehousing, and back-office functions. This comprehensive reference includes all major concepts related to SAP SD functionality, technical configuration, and implementation. A complete glossary of terms has been included to help the reader understand the myriad terms associated with this SAP module. The book serves as an excellent reference for both earlier and newer versions of SAP or as a comprehensive review for certification. Topics covered include Invoicing; Distribution points; Backorder processing; Account determination; Material master; Transaction codes; Partner procedures; Rebates and refunds; Interfaces; Condition types; Inventory issues; Administration tables and more.

In the meantime, over 20 years have passed since I first came into contact with SAP. After graduating, I started my first job at an international consulting company. During the introductory meeting with my boss, he asked me: "Do you want to do SAP?" - I can well remember that I just thought, "Hmm ... SAP ... What's that?" So I left his office without giving him an answer. I promptly went to speak to an experienced colleague: "Hey Jochen, tell me, should I do SAP? " His answer was firm

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and precise: "By all means do it, it's a life insurance." In these 20 years, I have been lucky enough to be involved in several international SAP projects, to help shape the processes of corporations and to meet many interesting people. In this book, I have summarized my SAP knowledge in a pointed and systematic way. My claim was to convey SAP knowhow that is helpful but not generally known. This reference book will not disappoint you if you are looking for something new on the following topics: - SAP GUI tips and tricks - SAP IDoc analysis and setup - Insider knowledge about SAP customizing - Hidden features for ABAP debugging - Important knowhow about message determination - Background knowledge on SD processes - Batch job setup and analysis

This book offers a comprehensive introduction to SAP S/4HANA Sales and Distribution (SD). You will learn the basic fundamentals of SAP SD, with examples based on a case-study approach. Using a fictional company scenario, you will learn the fundamentals of the order-to-cash process and key flow, from sales order delivery to billing document. Explore the foundational document-the sales order. Obtain detailed information on master data and how it is used in SD. Dive into master data objects, business partners, and material masters. Review how master data is connected to sales orders and pricing. Understand sales order processing, including item categories, availability checking, dates, shipping, texts, and more. Walk through delivery processing and billing. Familiarize yourself with two of the major SD pre-sales documents - contracts and quotations. Delve into the

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post-sales processes, including returns, service, and debit and credit memos. Look at transactional list reports and analytical reports. For readers who are new to SAP SD in S/4HANA, the detailed case study, practical examples, tips and screenshots quickly bring readers up to speed on the fundamentals. - Foundations of SAP SD in S/4HANA - Sales orders and document types - Master data objects, business partners and material masters - Examples and screenshots based on a case-study approach

SAP S/4HANA Sales is here! Business partners, the material master, and critical sales workflows all require careful configuration--this guide has the expertise you need. Learn about key business processes for sales order management, billing and invoicing, available-to-promise, and more. From setup and configuration to your reporting options, this book has you covered! Highlights include: 1) Master data 2) Configuration 3) Business partners 4) Material master 5) Pricing and the condition technique 6) Contracts 7) Sales order management 8) Available-to-promise (ATP) 9) Shipping and delivery 10) Billing and invoicing 11) Reporting

Explore the fundamentals for SAP Commerce Cloud. This expertly written guide walks readers through SAP Commerce Cloud and its integration with other SAP products. Learn how to implement and/or extend your own accelerator. Obtain best practices for installing the latest SAP Commerce framework and create a development environment locally. Learn how to add, extend, and integrate with third party solutions. Get expert advice on how to prepare essential data in SAP Commerce including languages, countries, and currencies. Readers will learn how to create categories, define products,

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and extend product items. Explore pricing and stock levels, cart and checkout functionality, and order management options. - Introduction to SAP Commerce Cloud - SAP Hybris fundamentals - Framework installation best practices - Creating and extending products and categories

The book talks about the importance of sales and Distribution module as a very important component of SAP software in view of logistics. It is deeply integrated with many other modules such as Finance (FI), Production Planning (PP), Sales and Distribution (SD), Quality Management (QM), Plant Maintenance (PM), Warehouse Management (WM) and Materials Management Salient Features: -Latest version of SD Module to keep the reader updated about working with new features -Integrated with main Functional SAP ERP Modules: FICO (Finance & Controlling), PP (Production Planning), MM (Material Management), PM (Plant Management), QM (Quality Management) which is useful for Professional who will work on SD module in the industry -Start with basics, covers implementation and includes add a tips as well. -300+Chapter end questions

This book offers a comprehensive introduction to the fundamentals of SAP ERP Financials (FI) configuration. Dive into configuration details for general ledger (FI-GL), accounts receivable (FI-AR), and accounts payable (FI-AP) transactions. You'll learn about the primary features and functions of SAP FI configuration including how to create company codes and chart of accounts, assign a controlling area, and define number ranges. Get tips for automatic posting rules and posting periods. Gain proficiency navigating in SAP FI, including how to access configuration transactions. Walk through step-by-step instructions for executing transport request configuration. Get exposure to advanced SAP FI configuration topics including SAP tables, SE11, SE16N, and SQVI. This introductory guide to SAP FI configuration covers:

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- Get an overview of SAP Financials configuration - Explore fundamental aspects of FI-GL, FI-AR, and FI-AP configuration
- Learn how to create, define, and assign company codes and chart of accounts - Obtain hands-on instruction based on examples and screenshots

Introduces sales and distribution, the newest module in the SAP R/3 system, explaining how to use the module to manage the sales process with its online competitor data, sales activities tracking, order entry, automatic billing, and other key features. Original. (Intermediate)

The first and only book to offer detailed explanations of SAP ERP sales and distribution As the only book to provide in-depth configuration of the Sales and Distribution (SD) module in the latest version of SAP ERP, this valuable resource presents you with step-by-step instruction, conceptual explanations, and plenty of examples. If you're an SD consultant or are in charge of managing an SAP implementation in your enterprise, you'll want this valuable resource at your side SAP is one of the leading Enterprise Resource Planning (ERP) software products on the market, with over 40,000 implementations Covers the latest version of SAP ERP-ECC 6.0 Covers common through advanced configurations, so it's helpful no matter what your level of experience with SAP Explains the conceptual framework behind the configuration process If your company uses the SD module, keep this indispensable guide on hand.

This book offers a comprehensive introduction to SAP ERP Controlling (CO). You will learn the basic fundamentals of the organizational structure, master data, and functions of SAP Controlling, including overhead controlling, product costing, month-end closing, and reporting. If you would like to understand the basic fundamentals of SAP Controlling, with examples based on a case study approach, this book is for you! Using a fictional chocolate manufacturing company case

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study, you will learn fundamentals based on several day-in-the-life scenarios of various key functions such as cost planning, production controlling, actual costing, and information systems. Get detailed information on how SAP CO integrates with other SAP modules and obtain insight into the different functional areas typically used in manufacturing organizations. Dive into SAP ERP master data elements and get tips on how to maintain consistent and accurate data. Review the various planning methods available and get an overview of cost center planning, including overhead planning and labor cost planning. Understand how SAP Material Ledger can be used to accurately determine costs. Identify how actual costs are booked and absorbed. By using a detailed case study, practical examples, tips, and screenshots the author brings readers new to SAP CO quickly up to speed on the fundamentals. - Cost center and product cost planning, actual cost flow - Best practices for cost absorption using Product Cost Controlling - Month-end closing activities in SAP Controlling - Examples and screenshots based on a case study approach

SAP SD for beginners is a software book on SAP SD. It is a book for ERP professionals. This book explains the fundamentals of SAP SD and hence it can be used by students who want to pursue SAP SD as their career. This book is full of SAP SD screen shots explaining all the important fields. With this book you can learn SAP SD fundamentals in about 40 hours. Note that among various ERPs, SAP has the highest installation base in the world. If you have access to SAP software, with this book you can learn SAP SD without anybody's help. If you have good software experience you will be able to learn SAP SD with this book even without SAP system because the screen shots are sequenced in such a way. For a beginner, this book can be used to understand how an ERP is working. Also this book

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can be used as course material for SAP SD training. It will help configure (Enterprise Definition, Enterprise Assignments etc.) your system step by step after installing the SAP software. About the Author Mr. Samad is certified in SAP SD by SAP AG (Germany) after undergoing the formal training in SAP SD (Supply Chain Management- Order fulfillment) by Siemens. He has completed Mechanical Engineering degree in 1984 from National Institute of Technology (NIT), Calicut, India and is settled in Bangalore, India. He belongs to a small town called Mukkam in Calicut. He worked in ERP fields as implementation and support consultant in India and abroad. He was a key person in developing a new ERP for one of his earlier organisations. He worked in various fields like Manufacturing, ITS, Oil & Gas etc. The author can be contacted on samadkeelath@gmail.com.

Wrap your head around pricing and the condition technique with this nuts-and-bolts guide! First become versed in the fundamentals: condition types, master data settings, and condition lists. Then employ standard configurations, from condition records to pricing in sales documents. Use function modules, deploy user exits, and create custom workarounds to pick the right price for your products!

SAP S/4HANA is here, and the stakes are high. Get your project right with this guide to SAP Activate! Understand the road ahead: What are the phases of SAP Activate? Which activities happen when? Start by setting up a working system, then walk through guided configuration, and learn how to deploy SAP S/4HANA in your landscape: on-premise, cloud, or hybrid. Take advantage of SAP Activate's agile methodology, and get the guidance you need for a smooth and successful go-live!

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In this book, you'll learn about: a. Foundations Get up to speed with SAP Activate. Learn about key concepts like fit-to-standard and fit/gap analysis, understand the methodology, and walk through the key phases of project management. b. Tools and Technologies Open up your SAP Activate toolkit. See how to access SAP Activate content with SAP Best Practices Explorer, SAP Solution Manager, and more. Then, use SAP Best Practices and SAP Model Company to set up a working system for your workshops. c. Deployment Deploy SAP S/4HANA, step by step. Follow detailed instructions to plan, prepare for, and execute your on-premise or cloud deployment activities according to SAP Activate. Walk through key scenarios for a hybrid implementation of SAP S/4HANA in your landscape. Highlights Include: 1) Deployment 2) Guided configuration 3) Agile project delivery 4) SAP Best Practices 5) SAP Model Company 6) Organizational change management 7) SAP S/4HANA 8) SAP S/4HANA Cloud 9) Hybrid landscapes 10) C_ACTIVATION05 certification

With their latest product, SAP S/4HANA, SAP is revolutionizing how we approach finance by re-architecting data persistency and merging accounts and cost elements. This book offers a fundamental introduction to SAP S/4HANA Finance. Dive into the three pillars of innovation including SAP Accounting powered by SAP HANA, SAP Cash Management, and SAP BI Integrated Planning. Find out about the new configuration options, updated data model, and what this means for reporting in the future. Get a first-hand look at the new user interfaces in SAP Fiori. Review new

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universal journal, asset accounting, material ledger, and account-based profitability analysis functionality.

Examine the steps required to migrate to SAP S/4HANA Finance and walk through the deployment options. By using practical examples, tips, and screenshots, this book helps readers to: - Understand the basics of SAP S/4HANA Finance - Explore the new architecture, configuration options, and SAP Fiori - Examine SAP S/4HANA Finance migration steps - Assess the impact on business processes

SAP Sales and Distribution (SD) is one of the most widely implemented modules of SAP. It covers business activities like Pre-sales, Inquiry, Quotation, Sales Order Processing, Shipping, Delivery, and Billing. SAP SD is used across industries. This book is designed for beginners with little or no prior SAP SD experience. Here is what you will learn: Table Of Content Chapter 1: Create Customer Master Data: SAP XD01 Chapter 2: Create Number Range & Assign to Account Group XDN1 Chapter 3: How to Create Partner Function & Partner Determination: SAP VOPAN Chapter 4: How to Create Material Stock Chapter 5: How to Create Customer Material Info Record Chapter 6: How to get Overview of Material Stock Chapter 7: Create Material Master for Sales View Chapter 8: Overview of Sales Activities Chapter 9: How to Create Inquiry Chapter 10: How to Create Quotation Chapter 11: How To Create Sales Order Chapter 12: How To Create Debit Memo Chapter 13: How To Create Credit Memo Chapter 14: How To Create Sales Document Type Chapter 15: All about Sales Document (header / item / schedule) Chapter 16:

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Text determination for sales document header / item
Chapter 17: What is Schedule Line Category and how to define it
Chapter 18: How to create Item Proposal
Chapter 19: All About Material Exclusion & Inclusion (Listing)
Chapter 20: How to Determine Shipping Point
Chapter 21: How to create Picking ,Packing and PGI
Chapter 22: Returns , Free of Charge Delivery , Subsequent Delivery
Chapter 23: All About Consignment Process
Chapter 24: Output proposal using the condition technique
Chapter 25: Substituting Reason
Chapter 26: How to Create Bill of Materials
Chapter 27: How to Correct Invoice
Chapter 28: How to Define Item Category
Chapter 29: Steps To Create Blocking Reason
Chapter 30: Determine Pricing by item category
Chapter 31: All About Tax Determination Procedure
Chapter 32: All about Text Type
Chapter 33: SAP Item Category Determination: VOV7, VOV4
Chapter 34: All About Condition Exclusion Group
Chapter 35: Accounting Key
Chapter 36: Guide to Credit Management in SAP

- Understand the complete pricing solution from SAP• Master pricing with Materials Management and Sales and Distribution, as well as condition techniques and industry-specific coverage• Explore case studies and practical, real-life examples throughoutMaster the most important issues around pricing in SAP ERP with this one-stop, comprehensive reference. You'll learn about the key elements of pricing in Sales and Distribution and Materials Management, and discover complete, step-by-step instructions on how to configure pricing. This book provides you with a practical perspective on the entire process, with coverage that includes basic and advanced

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configuration and condition techniques, as well as integration points with other SAP tools, such as Financial Accounting and Cost Accounting. Each chapter provides real-world examples, case studies, and practical tips to help you understand and master pricing in SAP ERP.

Master the ins and outs of running sales and distribution in your SAP S/4HANA system. Follow step-by-step instructions, workflow diagrams, and system screenshots to complete your critical tasks and keep the sales pipeline moving. Learn how to create a quotation, change a sales document, cancel a delivery, and more.

Your SAP S/4HANA sales manual is here! a. End-to-End Sales Master the sales cycle in SAP S/4HANA! Begin by processing pre-sales inquiry and quotation. Then dive into sales order processing, delivery, and billing to complete the sale. b. Sales Documents Move beyond standard orders to rush orders, consignments, returns, and more. Get step-by-step instructions to create, change, and review sales documents for each order you process. c. Sales Data Learn to navigate each sales record, from the material number, quantity, and price to the incompleteness log and printed output. Get troubleshooting tips for when something is amiss.

Highlights Include: 1) Sales record navigation 2) Inquiries 3) Quotations 4) Sales order management 5) Delivery 6) Billing 7) Reversals 8) Rebates and settlement 9) Sales documents 10) SAP GUI transactions 11) SAP Fiori applications

The goal of this text is to describe the technical design aspects of the IT infrastructure; it does not give the details of installing and customizing SAP software, nor

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business process reengineering. Using primarily HP products for the solution examples, the chapters guide the reader through the foundation of the systems from an IT perspective, reviews its business application and architecture and introduces the server systems, then describes data storage, high availability and recovery solutions, client PCs with front-end user interfaces, output management and printing solutions, network infrastructure and requirements, cabling designs, LANs and WANs, and connecting mySAP.com to the Internet. Both authors are members of the HP-SAP International Competence Center. Annotation copyrighted by Book News, Inc., Portland, OR

This book offers a comprehensive introduction to SAP S/4HANA Sales and Distribution (SD). You will learn the basic fundamentals of SAP SD, with examples based on a case-study approach. Using a fictional company scenario, you will learn the fundamentals of the order-to-cash process and key flow, from sales order delivery to billing document. Explore the foundational document—the sales order. Obtain detailed information on master data and how it is used in SD. Dive into master data objects, business partners, and material masters. Review how master data is connected to sales orders and pricing. Understand sales order processing, including item categories, availability checking, dates, shipping, texts, and more. Walk through delivery processing and billing. Familiarize yourself with two of the major SD pre-sales documents – contracts and quotations. Delve into the post-sales processes, including returns, service, and debit and credit memos. Look at transactional list reports

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and analytical reports. For readers who are new to SAP SD in S/4HANA, the detailed case study, practical examples, tips and screenshots quickly bring readers up to speed on the fundamentals. - Foundations of SAP SD in S/4HANA - Sales orders and document types - Master data objects, business partners and material masters - Examples and screenshots based on a case-study approach

Do you want to understand the basic fundamentals of SAP software without having to work through 400 pages or more? Yes? Then this book is for you! The authors concentrate on the essentials and spare you all the details you do not need as a beginner. Using simple, step-by-step examples, walk through the fundamentals of the SAP Enterprise Resource Planning (ERP) system including navigation, transactions, organizational units, and master data. Instructional videos help you experience the look-and-feel of SAP software without requiring access to an SAP system. This second edition has been enhanced with an overview of the existing SAP product portfolio in addition to SAP ERP. Learn more about the technical side of SAP ERP including industry solutions, ABAP, and enhancement packages (EHP). Get a short introduction to BI, CRM, SRM, SCM, GRC, NetWeaver, SuccessFactors, and HANA. Demystify SAP acronyms and get clarity on the purpose of different SAP products. - Learn how to navigate in SAP ERP - Learn SAP basics including transactions, organizational units, and master data - Watch instructional videos with simple, step-by-step examples - Get an overview of SAP products and new development trends

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This series covers "Step 3" understanding of the SAP ERP System and it is aimed at beginners to expert users of SAP. It was written because of the gap in SAP knowledge of many students/work seekers/workers due to lack of access to SAP Software computers or inability for them to afford the high fees charged by SAP training partners, limiting them from getting new SAP/ERP jobs in any industry private or public. It is part of a series that is aimed at gradually covering all areas of Supply Chain Management (SCM) in Shipping using SAP relevant modules. With this book you can learn how to use SAP ERP software to perform various business Inquiry to Cash (ITC), Quotation to Cash (QTC), or Order to Cash (OTC), functions like sales - invoices, sales - quotation, sales - orders, sales - invoices, sales - returns, inventory - pricing, or Procurement to Pay (PTP) like purchases - quotation, purchases - orders, purchases - invoices, purchases - returns, prospects/customer management and other supply chain functions. At the end of all the series, the reader would be able to perform duties as a SAP consultant in, SAP SD, SAP MM, SAP PP projects. This series SUPPLY CHAIN MANAGEMENT (SCM), in Shipping with SAP plus Certificate, "STEP 3" aims at covering the below topics only: T-CODES VA00 - Initial SAP Menu Master Data Business Partner Sales Prospects 1. Create 2. Change 3. Display 4. Flag for Deletion 5. Change Account Group 6. Display Changes This book offers the reader a certificate of completion after answering all questions in each chapter. The certificates are verifiable with the contact details under the certificate page. This certificate can be used by the

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user to prove his skills in the related series of this book and topics covered.

Designed for SAP users as a quick reference or for computer science and business students, SAP SD Questions and Answers includes all the major concepts related to SAP SD functionality, technical configuration, and implementation in an easy-to-understand question and answer format. This organized and accessible format allows the reader to quickly find the questions on specific subjects and provides all of the details to pass certification exams in a step-by-step, easy-to-read method of instruction. Topics Covered include Invoicing, Distribution Points, Backorder Processing, Account Determination, Material Master, Transaction Codes, Partner Procedures, Rebates and Refunds, Interfaces, Condition Types, Inventory issues, Administration Tables and more!

Revised edition of Optimizing sales and distribution in SAP ERP, 2010.

Your Hands-On Guide to SAP ERP Sales & Distribution Written by senior SAP consultant Glynn Williams, Implementing SAP ERP Sales & Distribution is packed with tested, time-saving tips and advice. Learn how to use SAP ERP Central Component 5.0 and 6.0 to create sales documents and contracts, control material and customer master data, schedule deliveries, and automate billing. You'll also find out how to deliver robust financial and transactional reports, track customer and credit information, and interoperate with other SAP modules. Configure and manage the SAP ERP SD module Track sales, shipping, and payment status using

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master records Create multi-level sales documents and item proposals Develop contracts and rebate agreements Deliver materials and services requirements to the supply chain Plan deliveries, routes, and packaging using Logistics Execution Perform resource-related, collective, and self billing Generate pricing reports, incompleteness logs, and hierarchies Handle credit limits, payment guarantees, and customer blocks Integrate user exits, third-party add-ons, and data sharing Configure pricing procedures and complex pricing condition types

This up-to-date quick reference guides the reader through the most popular SAP module. It includes material on SAP ERP Financials, SAP FICO, and SAP R/3. Unlike most books that only provide questions and answers for certification or interview preparation, this book covers fifty common business situations related to ERP Financials/FICO and provides practical solutions for them. In addition, the book begins with over 200 FAQs and certification questions for those who need a quick review of the material. A CD-ROM with FICO templates, short cuts, and color figures from the book is included with the text.

This book is for all users who now, or in the future, want to map rebate processes in SAP S/4HANA and get a practical understanding of contract settlement. Decision-makers and IT managers will also be able to quickly see the possible uses of SAP S/4HANA for Condition Contract Settlement (CCS/CCM) as a sub-function of settlement management. Since SAP ERP 6.0 EHP6, the components Agency Business (LO-AB) and Compensation Management (LO-GT-CHB) have been combined in this holistic application. Subsequent Settlement

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and SD Bonus have also been replaced by the new tool in SAP S/4HANA. Using typical application scenarios, this book explains not only traditional supplier and customer rebate agreements but also a variety of other settlement scenarios, including fee settlement and commission settlement, chargeback and bonus buys. Readers will also learn about other interesting functionalities such as cross-partner contracts, calculation variants in pricing, and reversing incorrect settlements. This practical guide is supplemented by information on data control reports and helpful tips on integration into accounting. - Customer rebates, supplier rebates, commission settlement - All settlement scenarios in one module - Example process—Sales Commissions for External Agents - 2nd edition with new functionalities in Release 1909

SAP enterprise structure is organizational structure that represents an enterprise in SAP ERP system. It consists of some organizational units which, for legal reasons or for other specific business-related reasons, are grouped together. Organizational units include legal company entities, sales offices, profit centers, etc. Organizational units handle specific business functions. Organizational units may be assigned to a single module (such as a sales organization is assigned to Sales and Distribution (SD) module, or to several modules (such as a plant is assigned to Materials Management (MM) and Production Planning (PP) module). SAP ERP system can represent a complex enterprise structure. Enterprise structure design is a fundamental process in a SAP implementation project. The design is mainly determined by the business scenarios performed in an enterprise. Once the design is determined, it will affect many things such as how to perform a transaction and generate reports on SAP system. Although it's possible, it requires great effort to change the enterprise structure. So , we must ensure that the enterprise structure

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designed in the SAP implementation project can accommodate all business scenarios and enterprise's requirements for current and future situation. The SAP Enterprise Structure is a fundamental setting and needs a comprehensive understanding of the business processes and their integration. We have to work with other departments and SAP modules, such as Accounting department (FI), and Sales department (SD). This book explains in details about the basic concept of SAP Enterprise Structure (MM and related modules such as FI, Logistics, and SD) and step by step how to configure it in SAP ERP system. To make it more understandable, it is supplied with a case study and the screen shots of each configuration step. It's written in a simple-to-understand way, so you can learn it easily. You don't need to have extensive SAP configuration skill and experience to be able to configure the SAP Enterprise Structure.

Details and Overviews This is a detailed book that covers every screen of the SAP Menu and IMG. Details are preceded by overviews that show the larger picture and linkages between different concepts.

Learning Guide This book can be used to learn SAP. You can start learning SAP using this book even if you know nothing about SAP. How to read this book in multiple iterations is explained in the book.

Technical Reference If you are in SAP menu or IMG and want to find the relevant material in this book, it is very easy. Both SAP menu and IMG are expanded and hyperlinks are provided against each item. Just click the hyperlink and you are taken to the respective section.

A New Approach to SAP Implementation You can use this book to implement SAP in a structured way. This approach is explained in the book.

Configuration manual The documentation of SAP implementation includes a configuration manual. This configuration manual may be structured on the lines of this book.

User manual The documentation of an SAP

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implementation includes a user manual. This book should serve as a generic user manual. Company-specific user manual may also be structured on the lines of this book and may include only company-specific guidelines for the users.

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