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Includes advertising matter.

Management buy-outs have become a permanent feature of international business. Despite the well-publicised problems with several recent large buy-outs, there can be little doubt that management buy-outs, buy-ins and leveraged buy-outs will continue. Increasing concern with performance has meant the possible re-evaluation of corporate structuring and restructuring as managers seek to improve their company's competitiveness in an effort to exploit the new opportunities available for international business in the 1990s. There have been many practical guides To The subject but few have attempted the comprehensive analysis provided by this new book. it covers all the key issues concerning a management buy-out and will be of great value to business managers, lawyers, accountants and financiers, and anyone interested in buy-out research. Written by experts from the Centre of Management Buy-Out Research, The only centre of its kind in the world, it draws upon the most extensive database on buy-outs available.

Beginning in 1956 each vol. includes as a regular number the Blue book of southern progress and the Southern industrial directory, formerly issued separately.

The automobile industry is evolving rapidly on a worldwide basis. Manufacturers are merging, component design and manufacture are now frequently outsourced instead of being created in-

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house, brands are changing and the giant auto makers are expanding deeper into providing financial services to car buyers. The skyrocketing price of gas spurs developments in hybrid technology and clean diesel, as manufacturers look for ways to improve fuel efficiency. Meanwhile, all of the biggest, most successful firms have become totally global in nature. Plunkett's Automobile Industry Almanac will be your complete guide to this immense, fascinating industry. On the car dealership side, giant, nationwide holding companies have acquired the best dealers in major markets. Even the used car business is being taken over by national chains. E-commerce is having profound effects on the car industry. Consumers use the Internet to become better informed before making a purchase. Online sites like Autobytel steer millions of car buyers toward specific dealers while the same sites deliver competing bids for cars, insurance and financing in a manner that lowers costs and improves satisfaction among consumers. Meanwhile, auto makers are using the latest in e-commerce methods to manage their supply chains and replenish their inventories. This exciting new book (which includes a database on CD-ROM) is a complete reference tool for everything you need to know about the car, truck and specialty vehicles business, including: Automotive industry trends and market research; Mergers, acquisitions, globalization; Automobile manufacturers; Truck makers; Makers of specialty vehicles such as RVs; Automobile loans, insurance and other financial services; Dealerships; Components manufacturers; Retail auto parts stores; E-commerce ; and much, much more. You'll find a complete overview, industry analysis and market research report in one superb, value-priced package. This book also includes statistical tables, an automobile industry glossary, industry contacts and thorough indexes. The corporate profile section of the book includes our proprietary, in-depth profiles of the 400 leading

companies in all facets of the automobile industry. Purchasers may also receive a free copy of the company profiles database on CD-ROM.

Launched in 1971, the Alfasud was an all-new departure for Alfa Romeo, both in its design and its execution and became the best-selling model in the history of Alfa Romeo . Originally it was developed with the dual intentions of launching the company into large volume production and providing a more affordable model than their highly regarded sports cars. However, its story was far from straightforward. Although respected for its technically brilliant design and universally praised for its ride and handling, the model never quite reached its full sales potential and its reputation was marred by problems that could not have been foreseen. With over 240 colour photographs, the book includes a brief history of Alfa Romeo to the end of the 1960s. The development of the Alfasud's design and the political reasons for building a new factory are given along with the car's reception from both the press and owners. The evolution of the model from initial prototypes, to the improvements to build quality and performance, including the Giardinetta and Sprint variations are covered as well as Alfasuds in competition. The political and labour problems, as well as the early quality control issues are discussed. Finally, there are numerous specification tables, performance data, chassis numbers, engine codes and colour charts.

A quarter of a century ago, the Land Rover Discovery defined at a stroke how traditional 4 x 4 all-terrain ability could co-exist with family-estate practicality at an affordable price. Since 1989, the Discovery has gone through several iterations, but its essential qualities have remained unchanged. Practical, capable, and above all completely distinctive - the stepped roof seemed odd at first but now defines the Discovery shape - the Discovery has gone on to become one of

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Land Rover's best-loved products. Land Rover Discovery - 25 Years of the Family 4 x 4 looks in detail at the four generations of Discovery, including full specification details and production histories. Topics covered include the design and development of the original Discovery in the late 1980s, and the move into North America; the new 300Tdi engine and R380 gearbox of 1994, and the BMW takeover; Series II models of 1998-2004, and Land Rover's move from BMW to Ford; Discovery 3/'LR3' - 2004-2009, and the new TDV6 engine, developed by Jaguar; Discovery 4/'LR4' - the all-purpose family luxury car; special editions and derivatives of all four generations of Discovery, including Discoverys for the emergency services and the Camel Trophy and G4 Challenge competition vehicles. Superbly illustrated with 351 colour photographs.

The basic magazine in a basic industry.

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